

International
Distribution of
Electronics
Association

QUARTERLY TREND STATISTICS

Q1-2021

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association
with

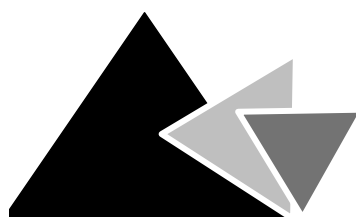
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24	• Quarterly Electromechanical & Other Component Bookings/Billings	France, UK & Eire, Italy, Nordic, Germany, Switzerland and Austria	US\$
24	• Quarterly Total Electronic Component Bookings/Billings	France, UK & Eire, Italy, Nordic, Germany, Switzerland and Austria	US\$



International
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Association

CONSOLIDATED QUARTERLY TREND STATISTICS 2017-2019 UK, FRANCE, ITALY, NORDIC and GERMANY

PERIOD: Q1 – 2021 ISSUED: 17th May 2021

Introduction

The International Distribution of Electronics Association is committed to improving communication between member countries and the attached package of statistical data covering Italy, France, UK, Nordic, Germany, Switzerland and Austria. Switzerland and Austrian data has been included from Q3 2015 and has been historically back dated to Q1 2012. This comprises regular quarterly trend information in the same format.

The consolidation has been carried out by *ecsn* (afdec) in the UK and any queries should be addressed to:-

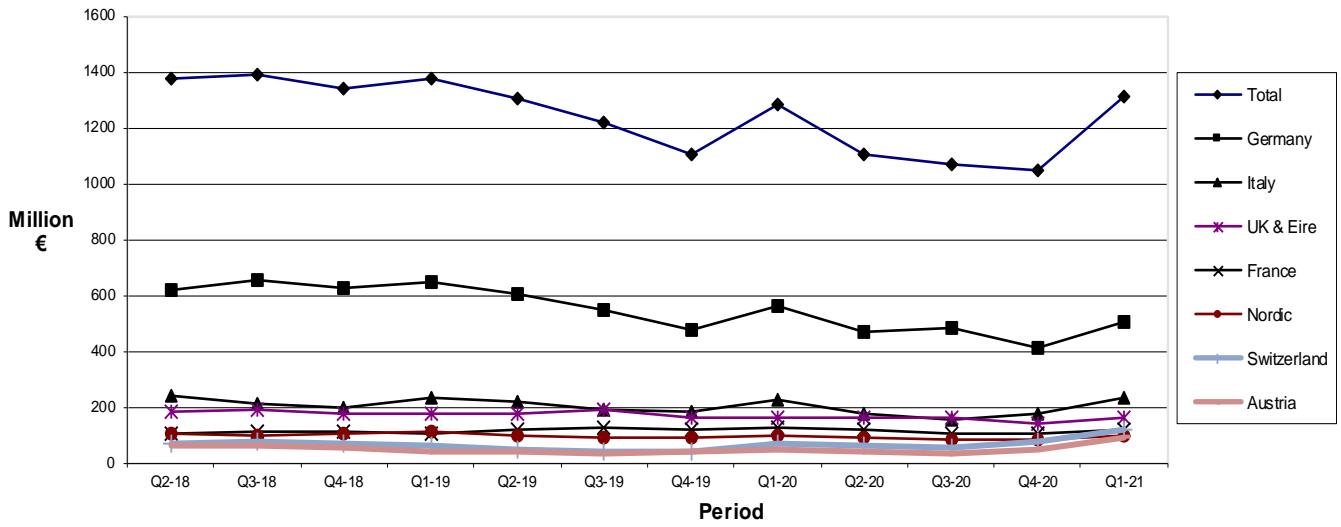
Graham Waite
Telephone: 44 (0) 1763 274748
Email: enquiries@ecsn-uk.org

The trend statistics include data compiled by SPDEI (France), ASSODEL (Italy), *ecsn* (UK/Eire & NORDIC) and FBDI (Germany). The numbers shown represent the **actual** sales by member companies so reflect an accurate trend. It should be noted that revisions have been made to the UK, Nordic and Italian data to reflect changes to contributors inputs.

COUNTRY	Association	Approx. DTAM 2020 (Distribution Total Available Market)	Summation of Association Members Returns 2020	Approx. Share of DTAM (Distribution Total Available Market) represented by Association's Members 2020
France	SPDEI	€896 Mill	€690 Mill	77%
UK & Eire	<i>ecsn/afdec</i>	€1458 Mill	€1181 Mill	81%
Italy	ASSODEL	€1414 Mill	€1089 Mill	77%
Nordic	<i>ecsn/afdec</i>	€1110 Mill	€533 Mill	48%
Germany	FBDI	€3600 Mill	€2844 Mill	79%
Switzerland	FBDI	€533 Mill	€304 Mill	57%
Austria	FBDI	€413 Mill	€252 Mill	61%

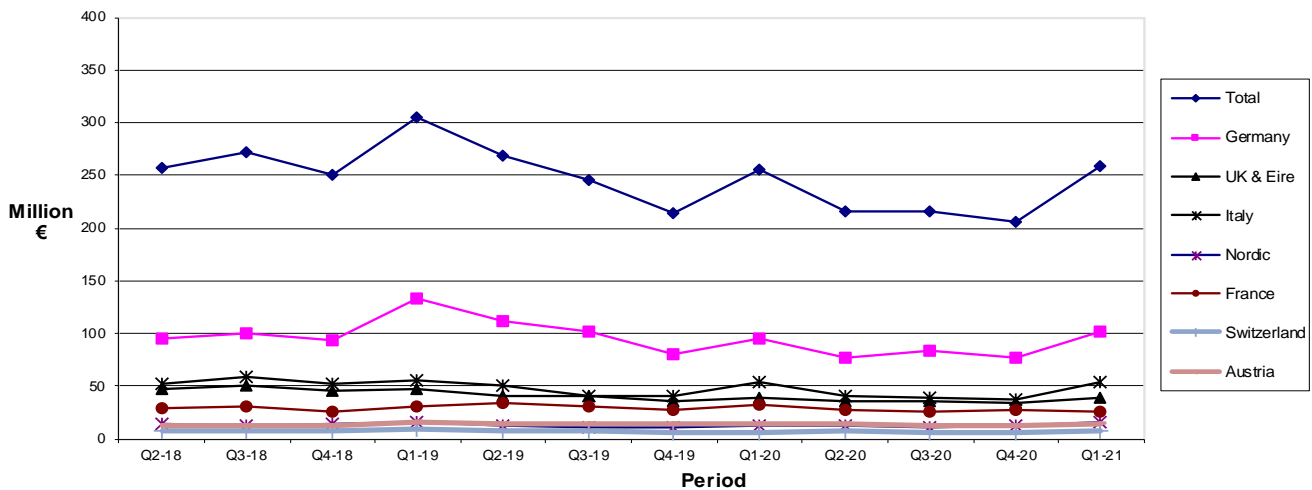
IMPORTANT NOTE: To ensure that exchange rate variations do not confuse the trend, the exchange rates shown are the average 2019 Local currency/€ conversion rates. The 2019 average rates are: UK Pound/€ 0.8779, Danish Krona/€ 7.4690, Norwegian Krona/€ 9.8515, Swedish Krona/€10.5891. US \$ to € conversions are made at the average 2019 rate of 1.11132(0.8983).

Semiconductors Billings Trend



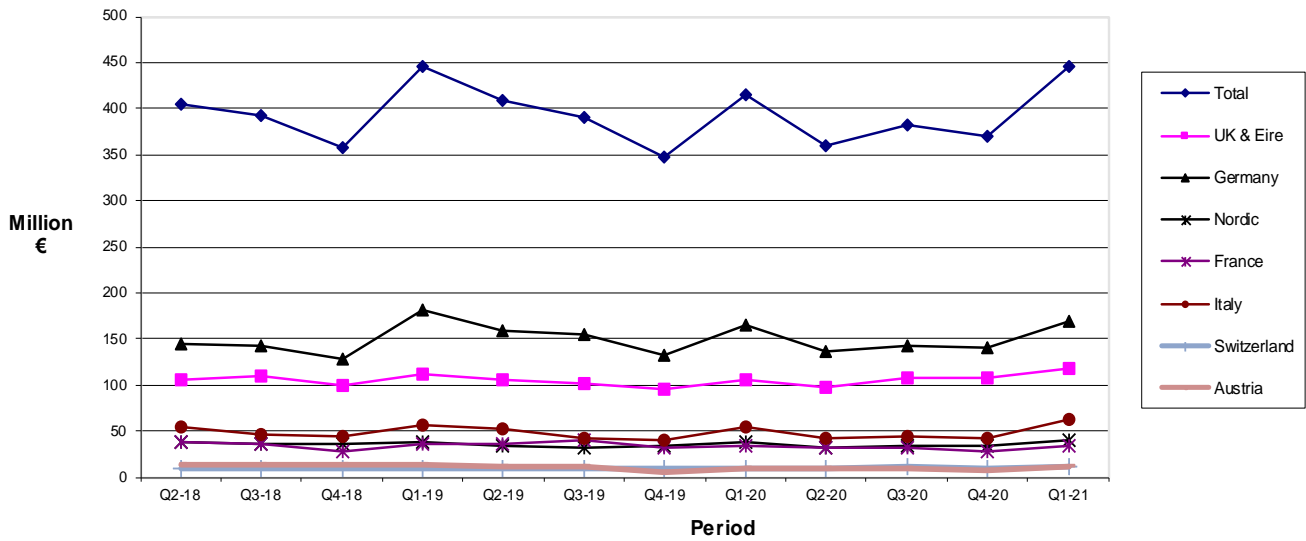
	Q2-18	Q3-18	Q4-18	Q1-19	Q2-19	Q3-19	Q4-19	Q1-20	Q2-20	Q3-20	Q4-20	Q1-21
Total	1372	1389	1339	1373	1304	1216	1102	1281	1107	1068	1045	1313
Germany	620	652	623	650	604	547	476	562	468	482	414	501
Italy	239	208	198	233	220	189	182	224	177	157	175	230
UK & Eire	182	191	178	178	178	186	162	159	158	158	142	164
France	104	109	114	104	117	125	118	125	117	103	104	115
Nordic	104	98	106	109	99	93	89	95	87	81	82	96
Switzerland	65	72	66	59	50	41	40	70	60	53	77	120
Austria	58	59	53	41	36	36	36	46	39	35	50	88

Passive Components Billings Trend



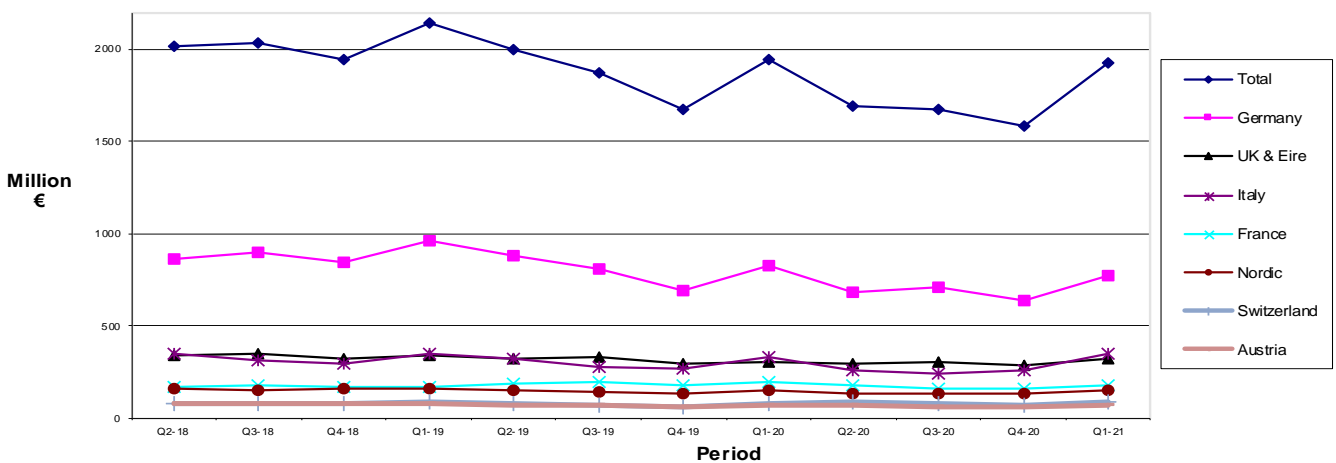
	Q2-18	Q3-18	Q4-18	Q1-19	Q2-19	Q3-19	Q4-19	Q1-20	Q2-20	Q3-20	Q4-20	Q1-21
Total	256	272	251	305	269	246	215	256	217	216	206	258
Germany	95	100	93	132	111	102	80	95	77	84	78	101
UK & Eire	47	50	46	48	41	40	36	39	36	36	34	39
Italy	52	58	52	56	50	41	40	54	41	39	37	54
Nordic	14	13	14	15	13	12	11	13	13	11	12	16
France	29	30	26	30	33	30	27	33	28	26	28	26
Switzerland	7	7	8	9	7	7	6	7	7	6	5	8
Austria	13	13	13	15	14	14	14	15	14	13	12	15

Electromechanical & Other Components Billings Trend



	Q2-18	Q3-18	Q4-18	Q1-19	Q2-19	Q3-19	Q4-19	Q1-20	Q2-20	Q3-20	Q4-20	Q1-21
Total	404	393	358	446	409	390	347	414	360	383	370	446
UK & Eire	106	109	100	112	105	102	95	105	97	108	108	117
Germany	144	143	127	182	160	155	131	164	137	143	140	170
Nordic	38	36	36	37	35	33	33	38	33	34	34	41
France	38	36	27	35	36	39	32	34	32	33	28	33
Italy	55	47	45	57	53	41	40	55	43	44	43	63
Switzerland	10	9	9	10	10	9	9	9	10	12	10	12
Austria	13	13	13	13	11	10	6	10	8	9	8	11

Total Electronic Components Billings Trend

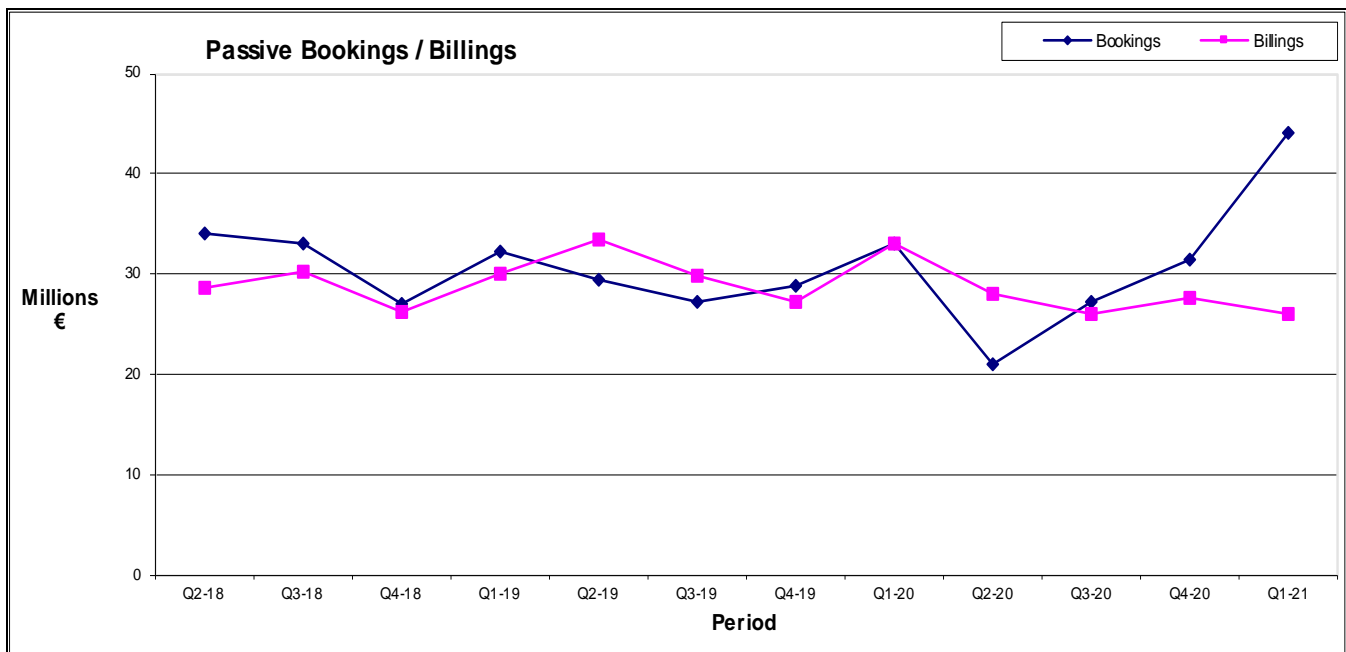


	Q2-18	Q3-18	Q4-18	Q1-19	Q2-19	Q3-19	Q4-19	Q1-20	Q2-20	Q3-20	Q4-20	Q1-21
Total	2018	2037	1944	2142	1997	1868	1673	1941	1690	1676	1585	1922
Germany	858	895	844	964	875	803	687	822	682	709	631	771
UK & Eire	335	350	324	337	323	329	293	303	292	302	284	321
Italy	346	313	294	345	323	271	262	333	261	240	255	347
France	171	176	168	170	187	194	177	192	177	162	159	174
Nordic	156	147	156	161	147	137	134	146	132	127	128	152
Switzerland	75	80	80	86	74	67	60	75	82	76	71	88
Austria	77	77	78	78	68	67	60	71	64	61	56	69

FRANCE

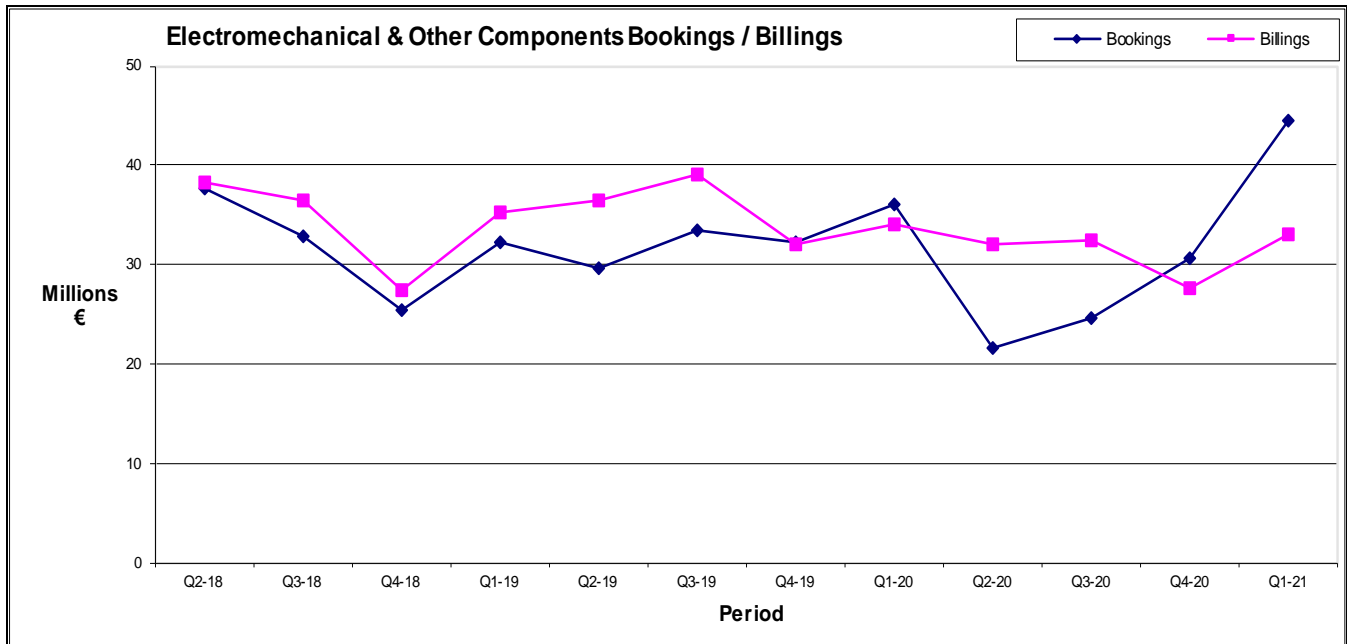


	Q2-18	Q3-18	Q4-18	Q1-19	Q2-19	Q3-19	Q4-19	Q1-20	Q2-20	Q3-20	Q4-20	Q1-21
Bookings	109	99	107	102	110	114	118	125	88	99	122	172
Billings	104	109	114	104	117	125	118	125	117	103	104	115

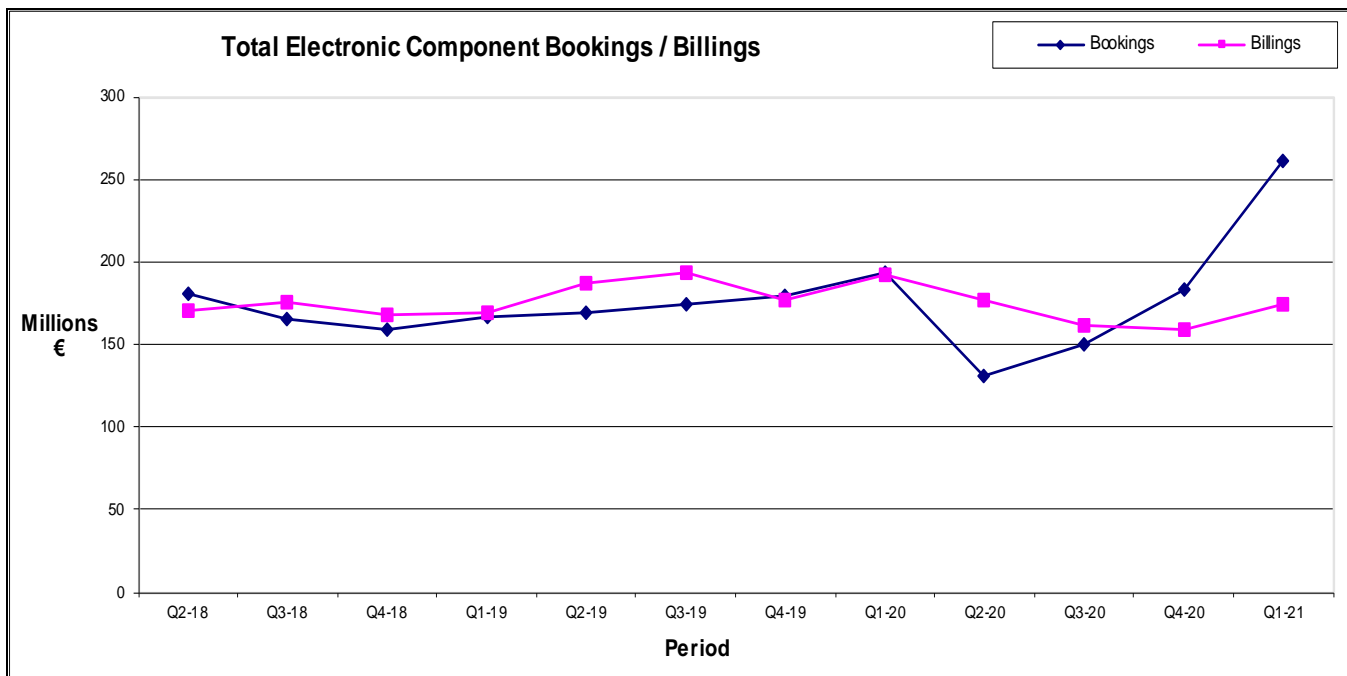


	Q2-18	Q3-18	Q4-18	Q1-19	Q2-19	Q3-19	Q4-19	Q1-20	Q2-20	Q3-20	Q4-20	Q1-21
Bookings	34	33	27	32	29	27	29	33	21	27	31	44
Billings	29	30	26	30	33	30	27	33	28	26	28	26

FRANCE

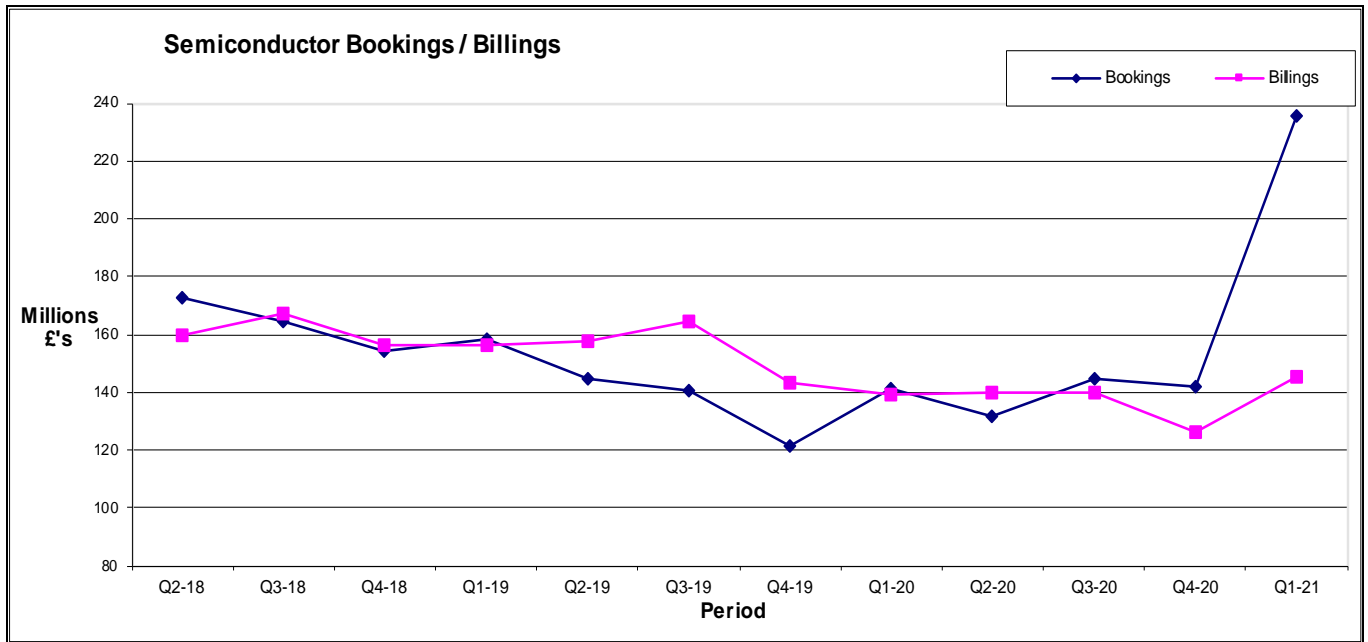


	Q2-18	Q3-18	Q4-18	Q1-19	Q2-19	Q3-19	Q4-19	Q1-20	Q2-20	Q3-20	Q4-20	Q1-21
Bookings	38	33	25	32	30	33	32	36	22	25	31	44
Billings	38	36	27	35	36	39	32	34	32	33	28	33

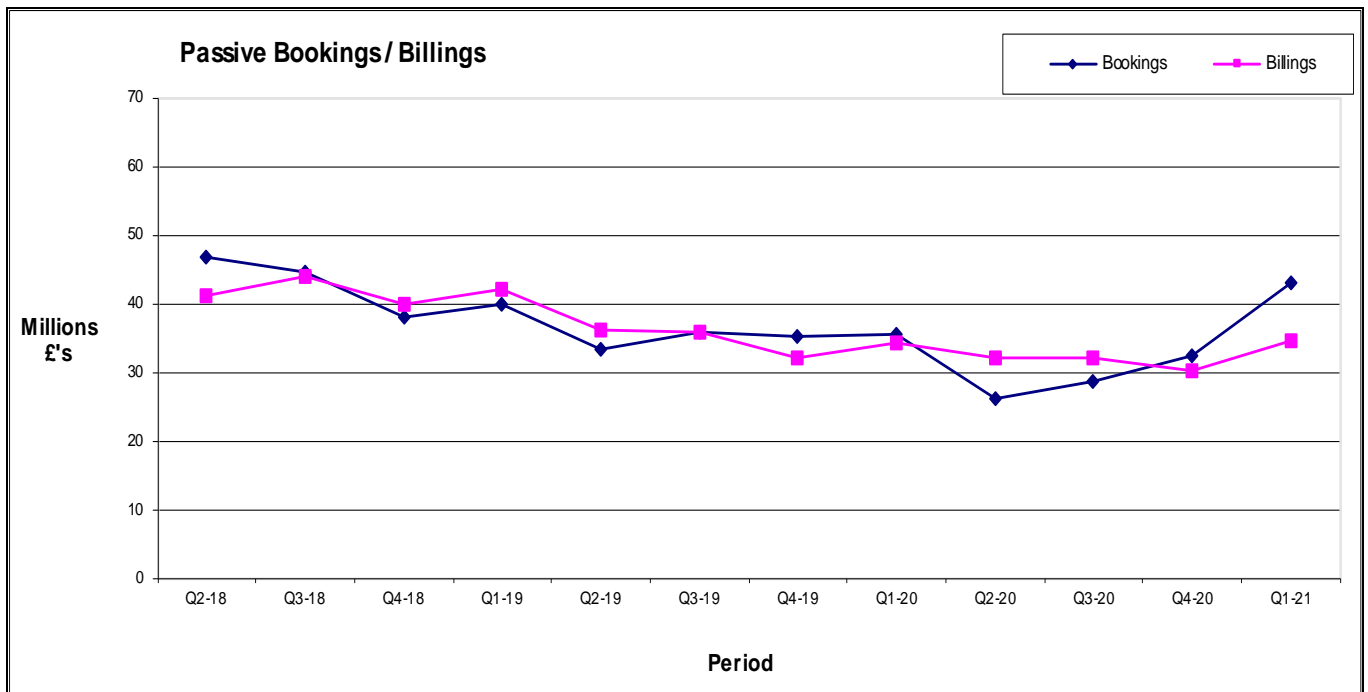


	Q2-18	Q3-18	Q4-18	Q1-19	Q2-19	Q3-19	Q4-19	Q1-20	Q2-20	Q3-20	Q4-20	Q1-21
Bookings	181	165	159	167	169	174	179	194	130	150	184	261
Billings	171	176	168	170	187	194	177	192	177	162	159	174

UK & Eire

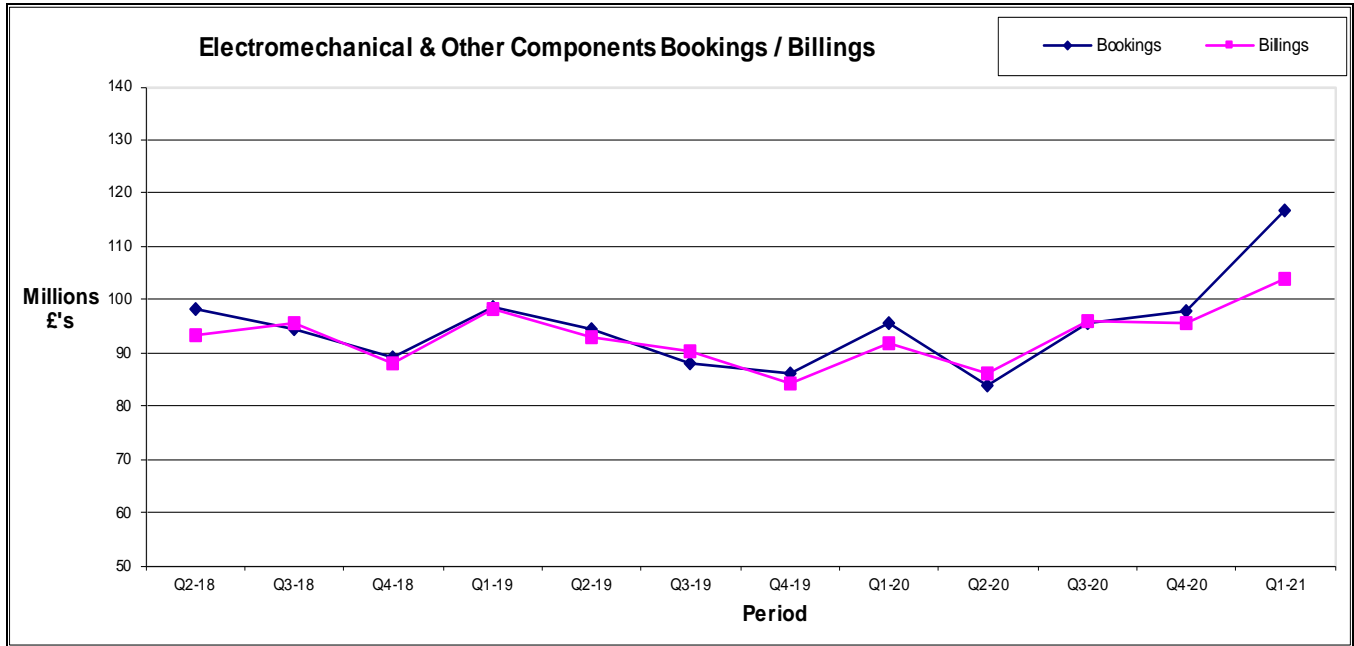


	Q2-18	Q3-18	Q4-18	Q1-19	Q2-19	Q3-19	Q4-19	Q1-20	Q2-20	Q3-20	Q4-20	Q1-21
Bookings	172	164	154	159	145	141	122	141	131	145	142	235
Billings	160	168	156	156	157	164	143	139	140	140	126	145

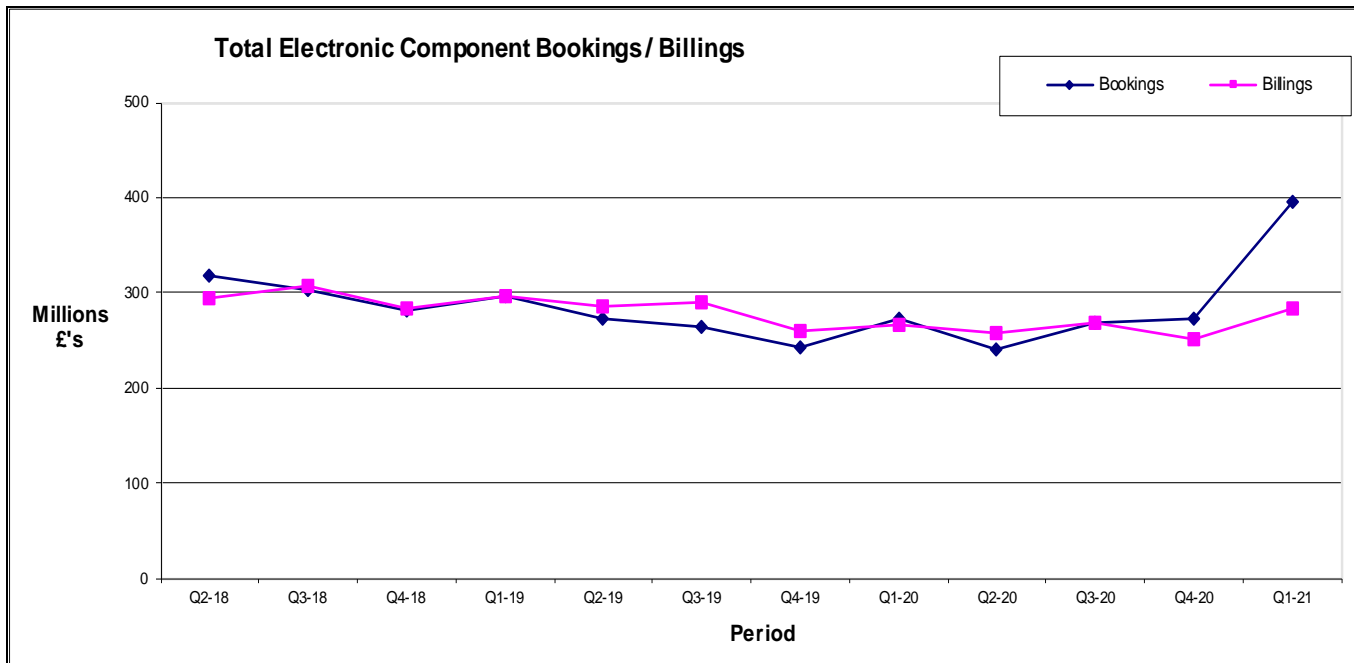


	Q2-18	Q3-18	Q4-18	Q1-19	Q2-19	Q3-19	Q4-19	Q1-20	Q2-20	Q3-20	Q4-20	Q1-21
Bookings	47	45	38	40	33	36	35	36	26	28	32	43
Billings	41	44	40	42	36	36	32	34	32	32	30	35

UK & Eire

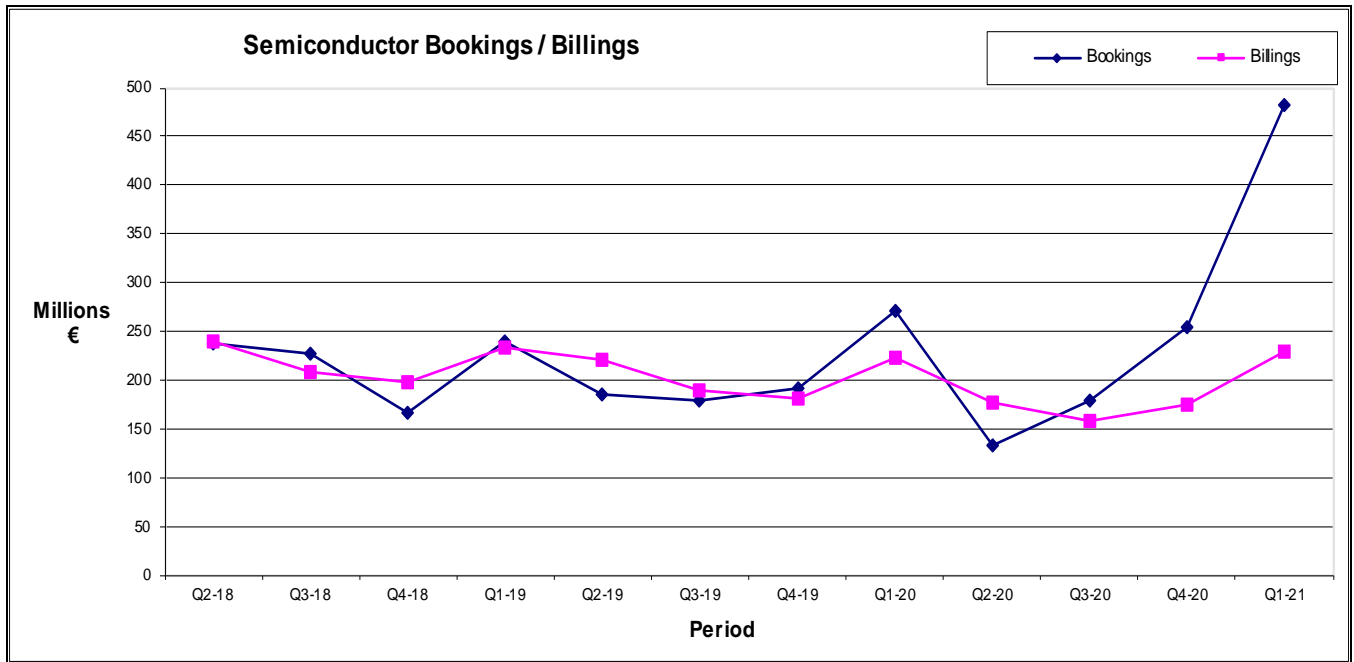


	Q2-18	Q3-18	Q4-18	Q1-19	Q2-19	Q3-19	Q4-19	Q1-20	Q2-20	Q3-20	Q4-20	Q1-21
Bookings	98	94	89	99	94	88	86	96	84	96	98	117
Billings	93	96	88	98	93	90	84	92	86	96	95	104

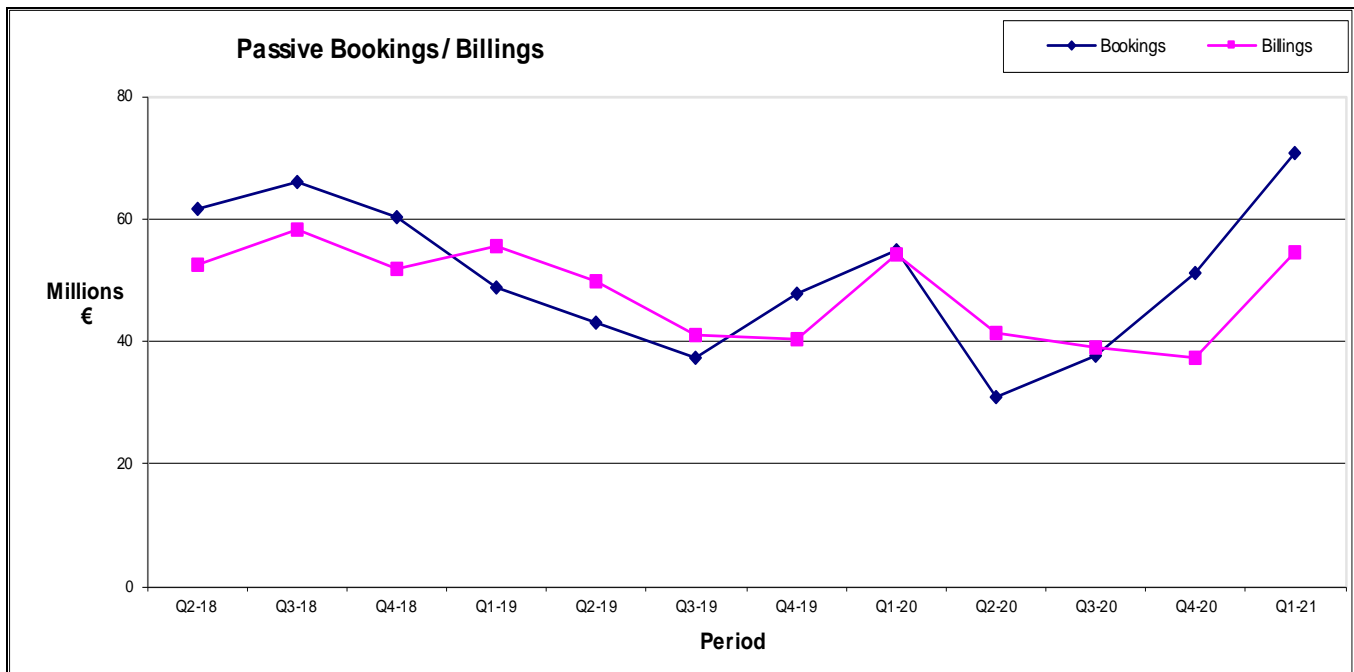


	Q2-18	Q3-18	Q4-18	Q1-19	Q2-19	Q3-19	Q4-19	Q1-20	Q2-20	Q3-20	Q4-20	Q1-21
Bookings	318	304	281	297	272	264	243	272	241	269	272	395
Billings	294	307	284	296	286	291	259	266	258	268	252	284

ITALY

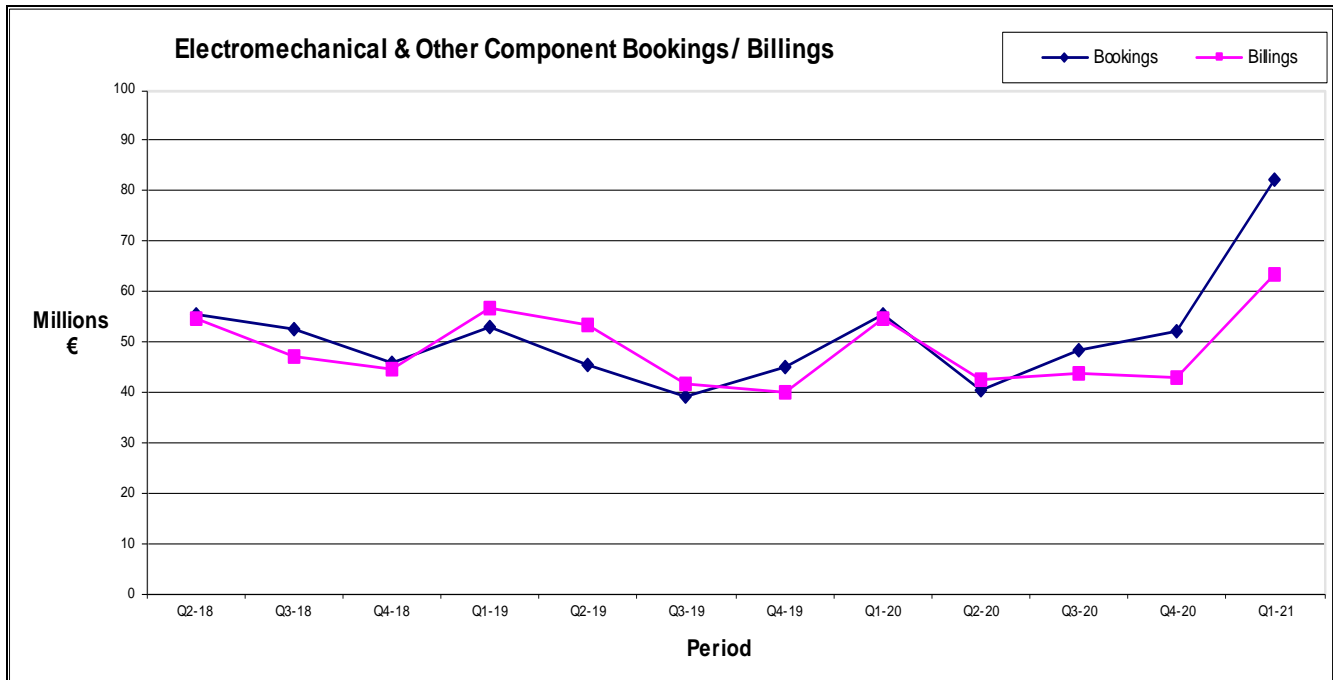


	Q2-18	Q3-18	Q4-18	Q1-19	Q2-19	Q3-19	Q4-19	Q1-20	Q2-20	Q3-20	Q4-20	Q1-21
Bookings	237	227	167	239	186	179	191	270	132	178	255	482
Billings	239	208	198	233	220	189	182	224	177	157	175	230

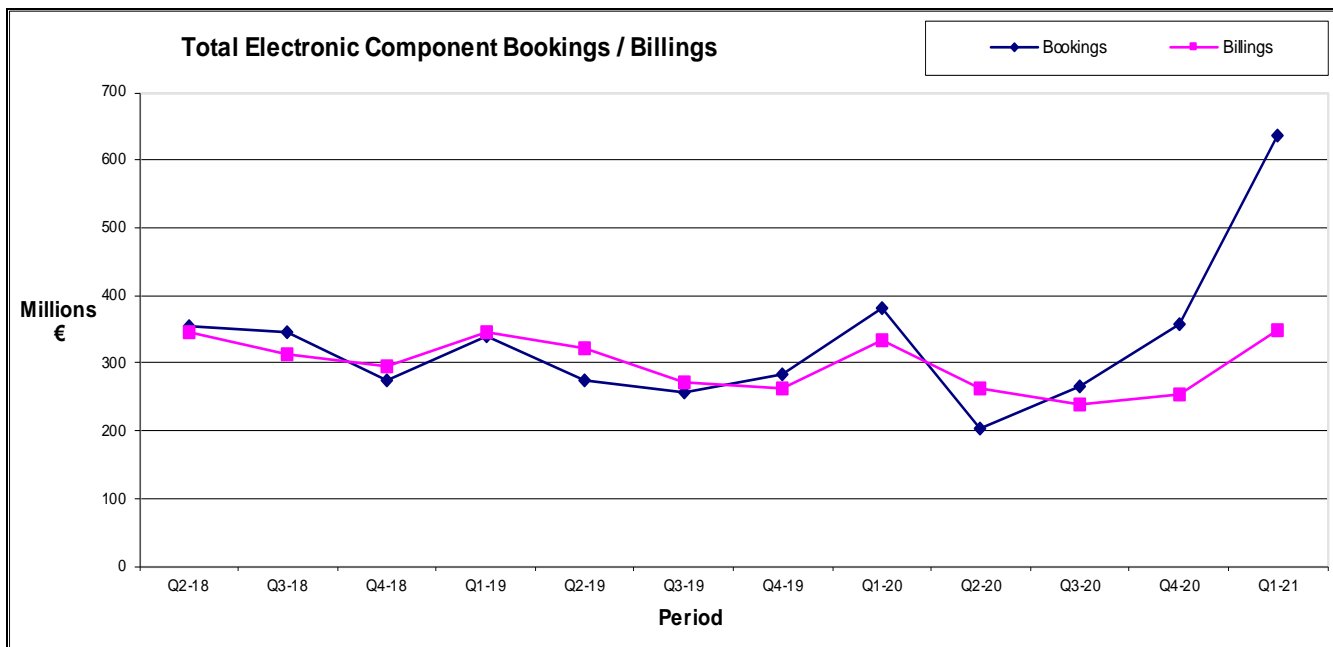


	Q2-18	Q3-18	Q4-18	Q1-19	Q2-19	Q3-19	Q4-19	Q1-20	Q2-20	Q3-20	Q4-20	Q1-21
Bookings	62	66	60	49	43	37	48	55	31	38	51	71
Billings	52	58	52	56	50	41	40	54	41	39	37	54

ITALY

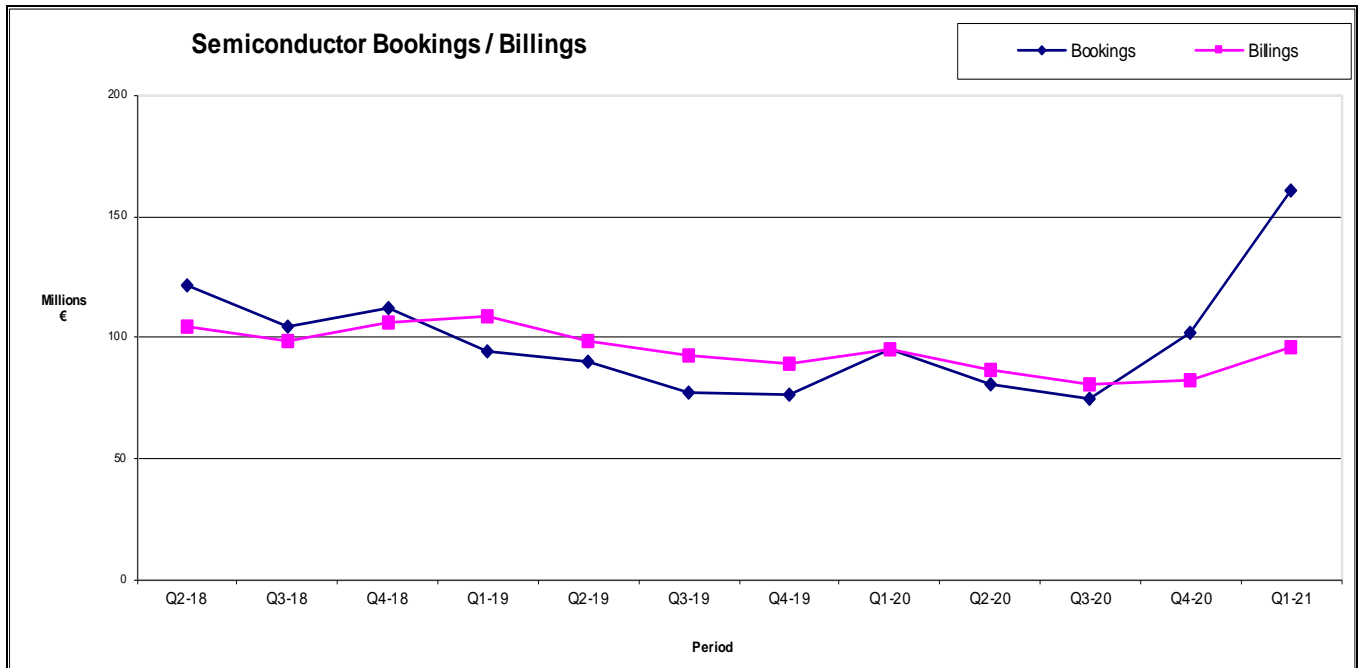


	Q2-18	Q3-18	Q4-18	Q1-19	Q2-19	Q3-19	Q4-19	Q1-20	Q2-20	Q3-20	Q4-20	Q1-21
Bookings	56	52	46	53	45	39	45	55	41	48	52	82
Billings	55	47	45	57	53	41	40	55	43	44	43	63

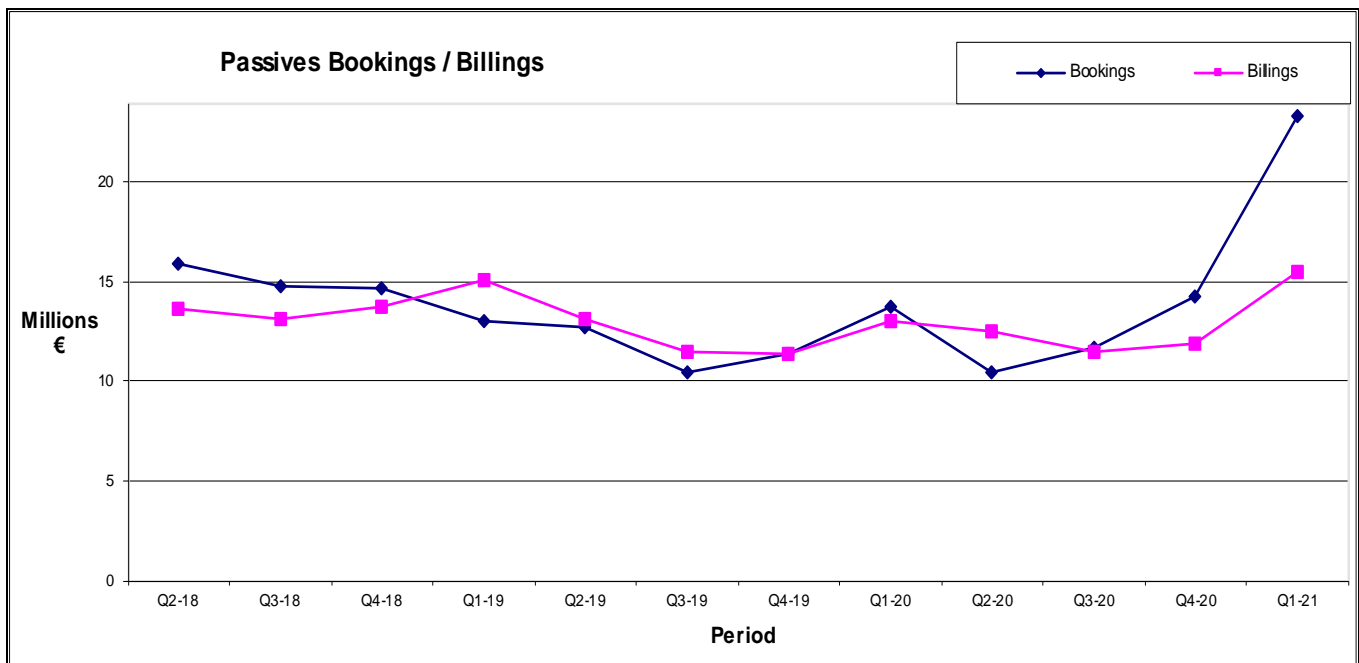


	Q2-18	Q3-18	Q4-18	Q1-19	Q2-19	Q3-19	Q4-19	Q1-20	Q2-20	Q3-20	Q4-20	Q1-21
Bookings	355	346	273	341	275	255	284	381	204	264	358	635
Billings	346	313	294	345	323	271	262	333	261	240	255	347

NORDIC

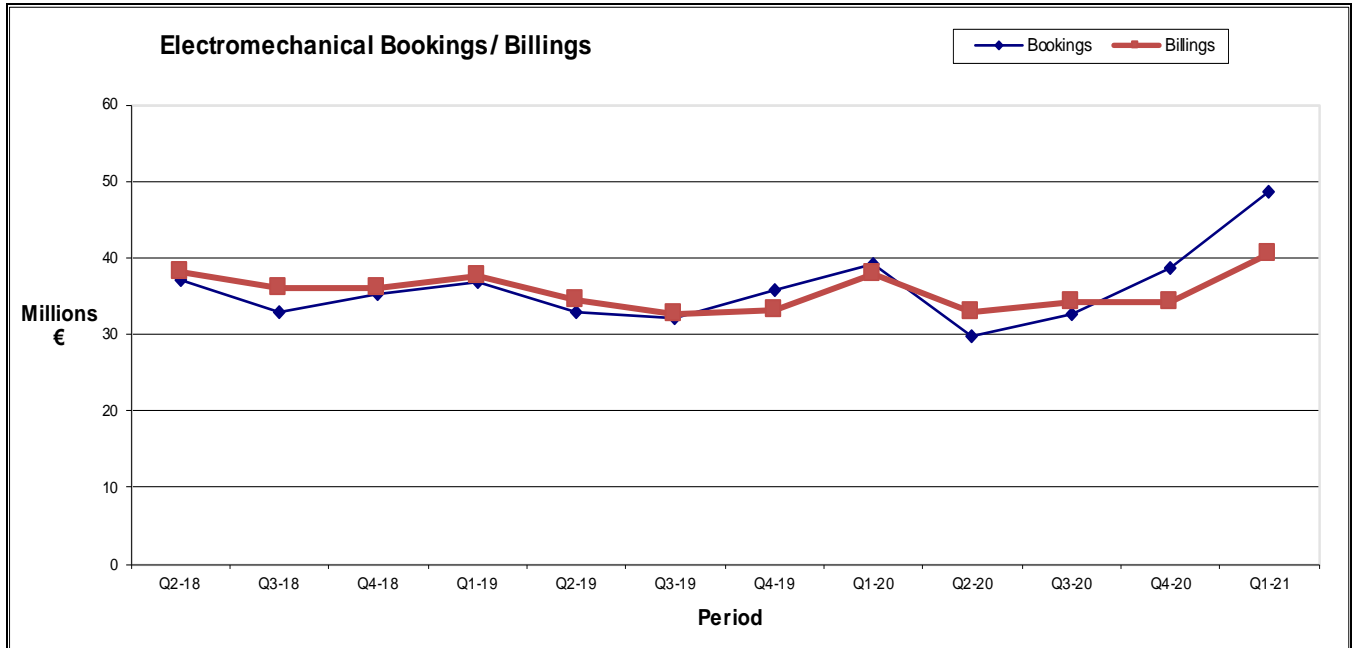


	Q2-18	Q3-18	Q4-18	Q1-19	Q2-19	Q3-19	Q4-19	Q1-20	Q2-20	Q3-20	Q4-20	Q1-21
Bookings	122	105	113	95	90	77	76	95	81	75	102	160
Billings	104	98	106	109	99	93	89	95	87	81	82	96

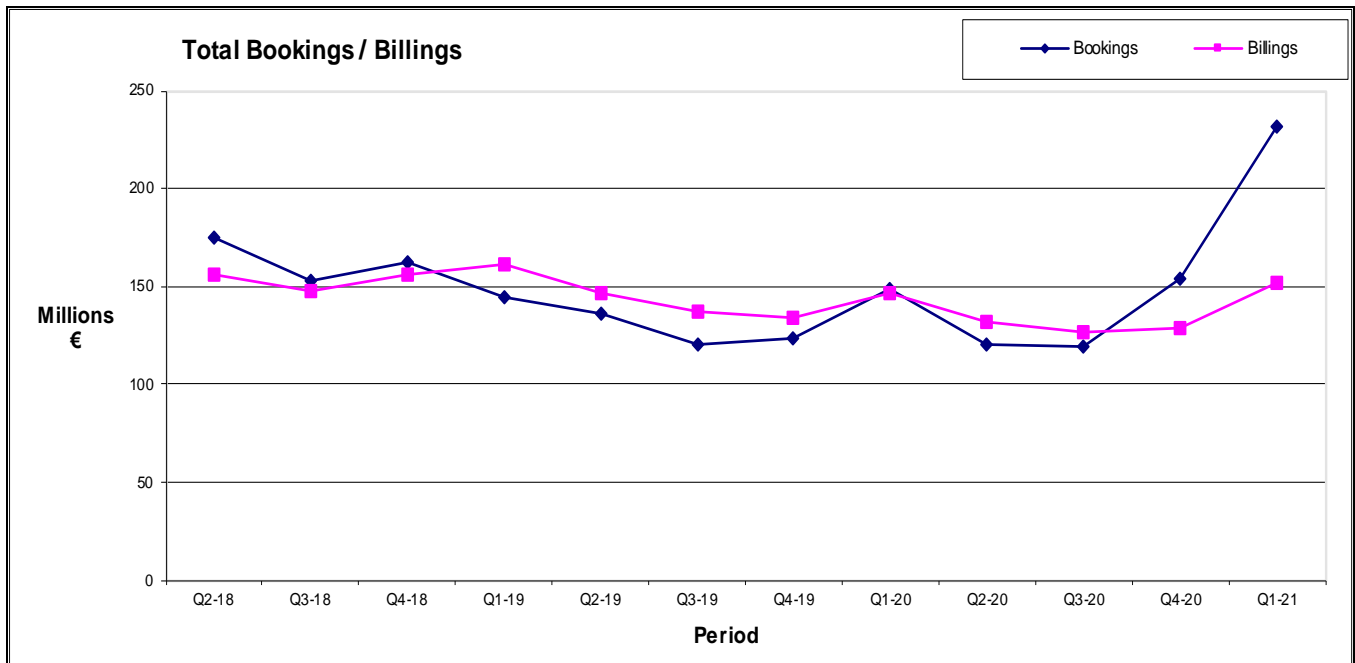


	Q2-18	Q3-18	Q4-18	Q1-19	Q2-19	Q3-19	Q4-19	Q1-20	Q2-20	Q3-20	Q4-20	Q1-21
Bookings	16	15	15	13	13	11	11	14	10	12	14	23
Billings	14	13	14	15	13	12	11	13	13	11	12	16

NORDIC

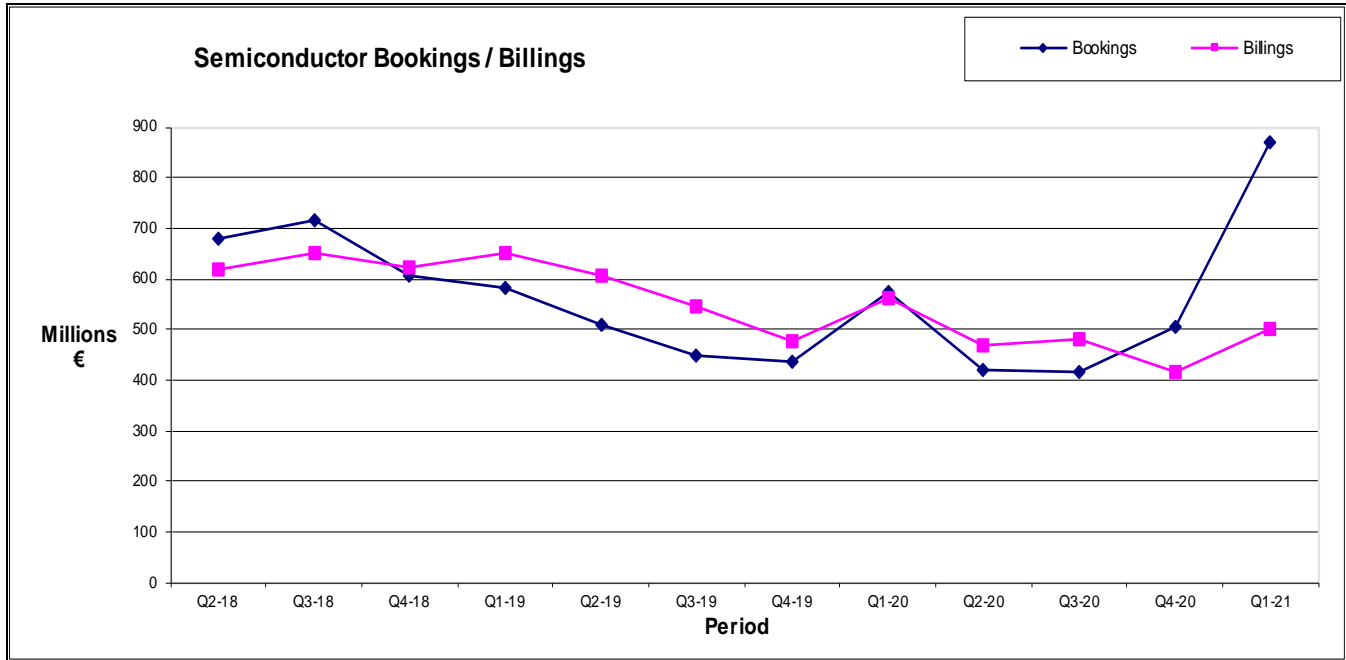


	Q2-18	Q3-18	Q4-18	Q1-19	Q2-19	Q3-19	Q4-19	Q1-20	Q2-20	Q3-20	Q4-20	Q1-21
Bookings	37	33	35	37	33	32	36	39	30	33	39	48
Billings	38	36	36	37	35	33	33	38	33	34	34	41

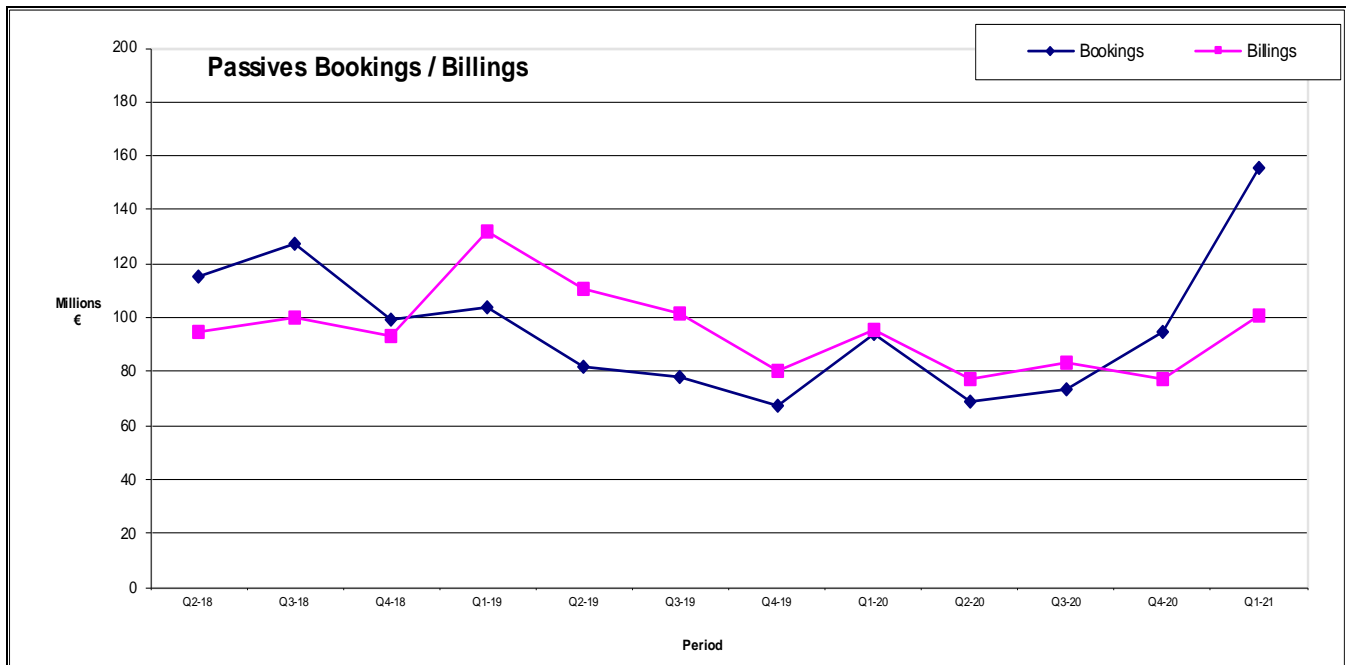


	Q2-18	Q3-18	Q4-18	Q1-19	Q2-19	Q3-19	Q4-19	Q1-20	Q2-20	Q3-20	Q4-20	Q1-21
Bookings	175	152	162	144	136	120	123	148	121	119	154	232
Billings	156	147	156	161	147	137	134	146	132	127	128	152

GERMANY

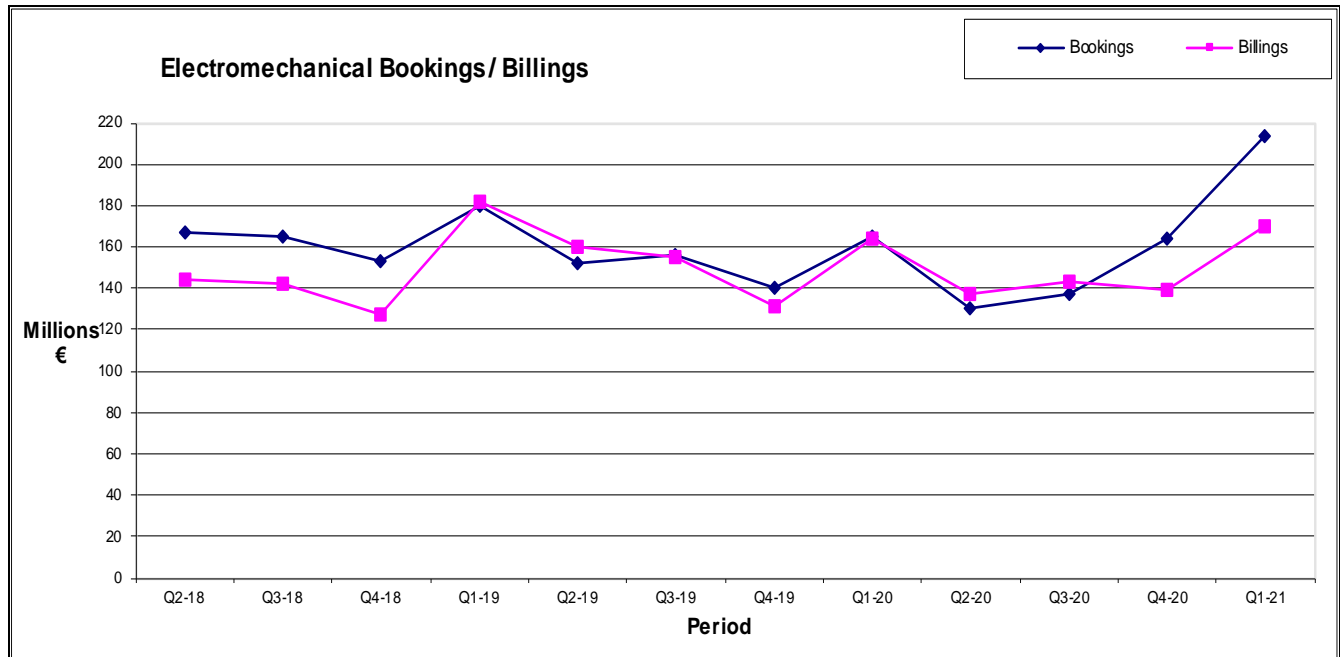


	Q2-18	Q3-18	Q4-18	Q1-19	Q2-19	Q3-19	Q4-19	Q1-20	Q2-20	Q3-20	Q4-20	Q1-21
Bookings	679	714	605	580	508	447	436	574	418	417	505	870
Billings	620	652	623	650	604	547	476	562	468	482	414	501

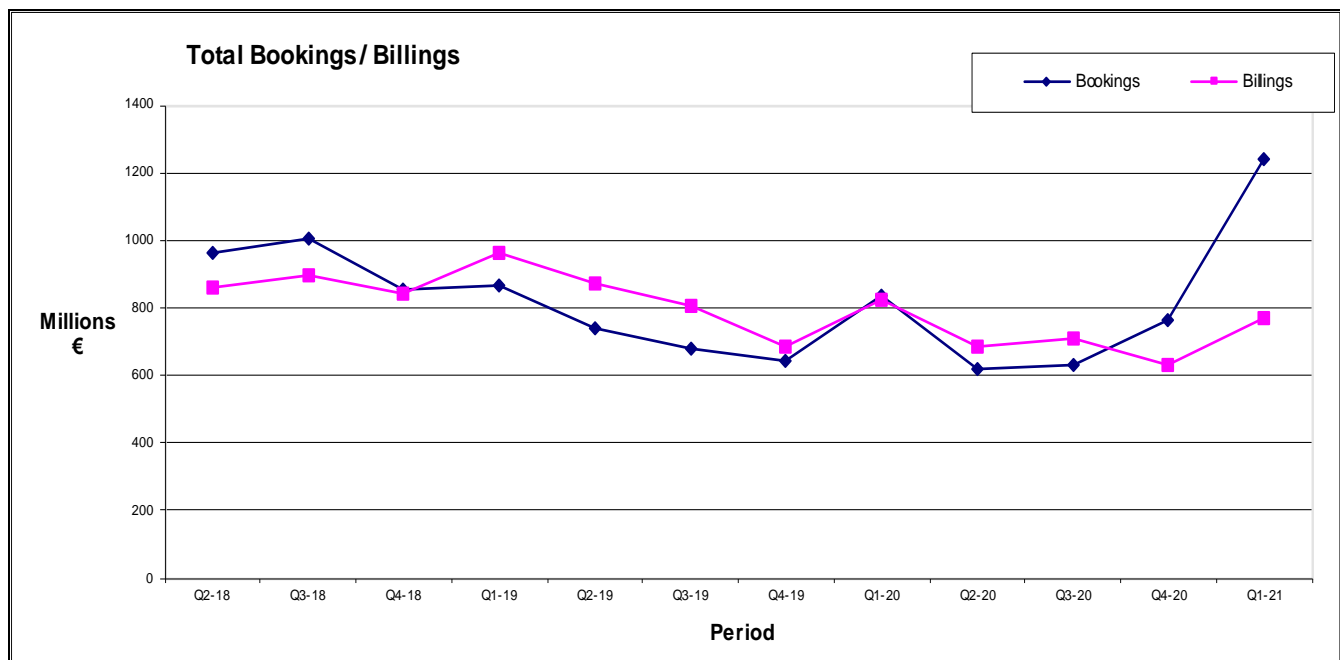


	Q2-18	Q3-18	Q4-18	Q1-19	Q2-19	Q3-19	Q4-19	Q1-20	Q2-20	Q3-20	Q4-20	Q1-21
Bookings	115	128	99	103	82	78	67	94	69	73	94	155
Billings	95	100	93	132	111	102	80	95	77	84	78	101

GERMANY

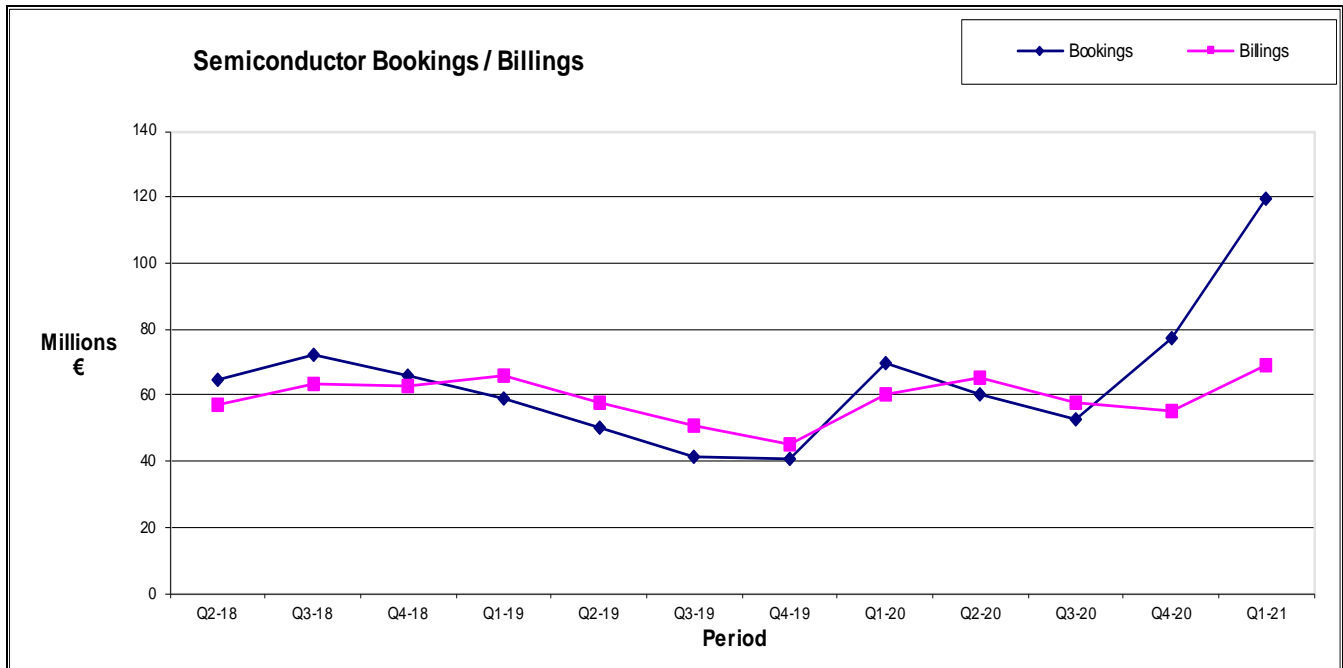


	Q2-18	Q3-18	Q4-18	Q1-19	Q2-19	Q3-19	Q4-19	Q1-20	Q2-20	Q3-20	Q4-20	Q1-21
Bookings	167	165	153	180	152	156	140	165	130	137	164	213
Billings	144	143	127	182	160	155	131	164	137	143	140	170

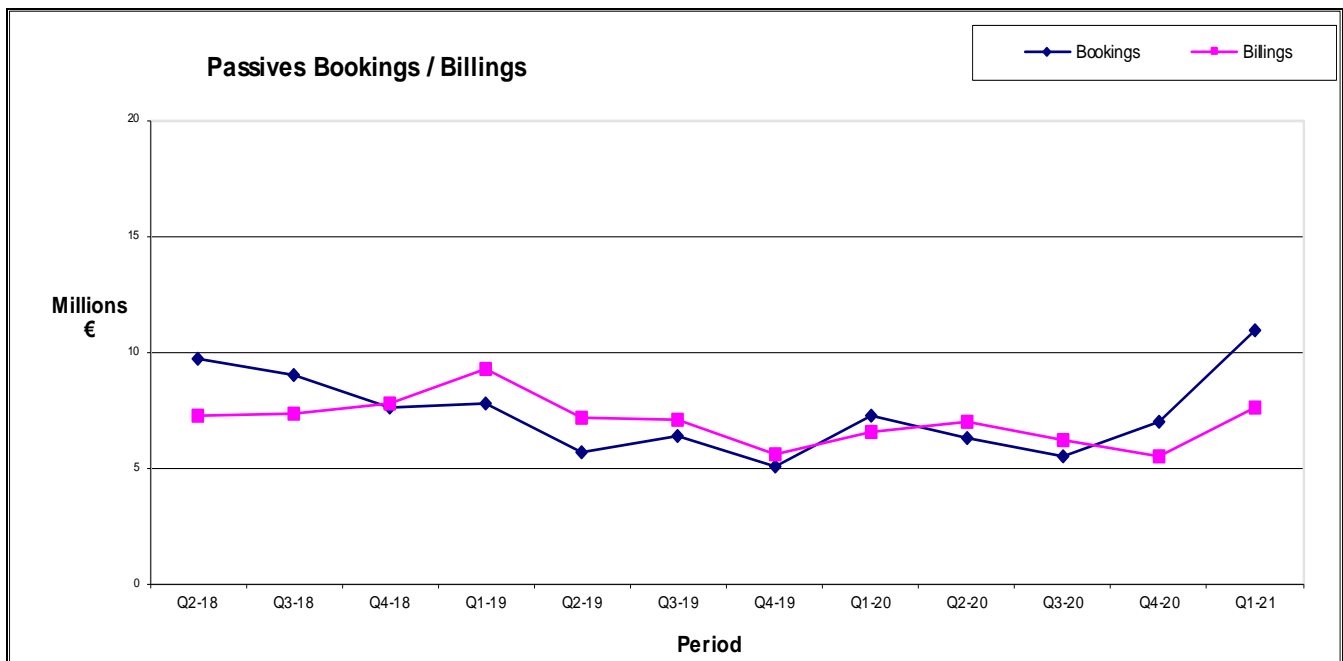


	Q2-18	Q3-18	Q4-18	Q1-19	Q2-19	Q3-19	Q4-19	Q1-20	Q2-20	Q3-20	Q4-20	Q1-21
Bookings	961	1006	857	863	742	681	643	833	617	628	764	1239
Billings	858	895	844	964	875	803	687	822	682	709	631	771

SWITZERLAND

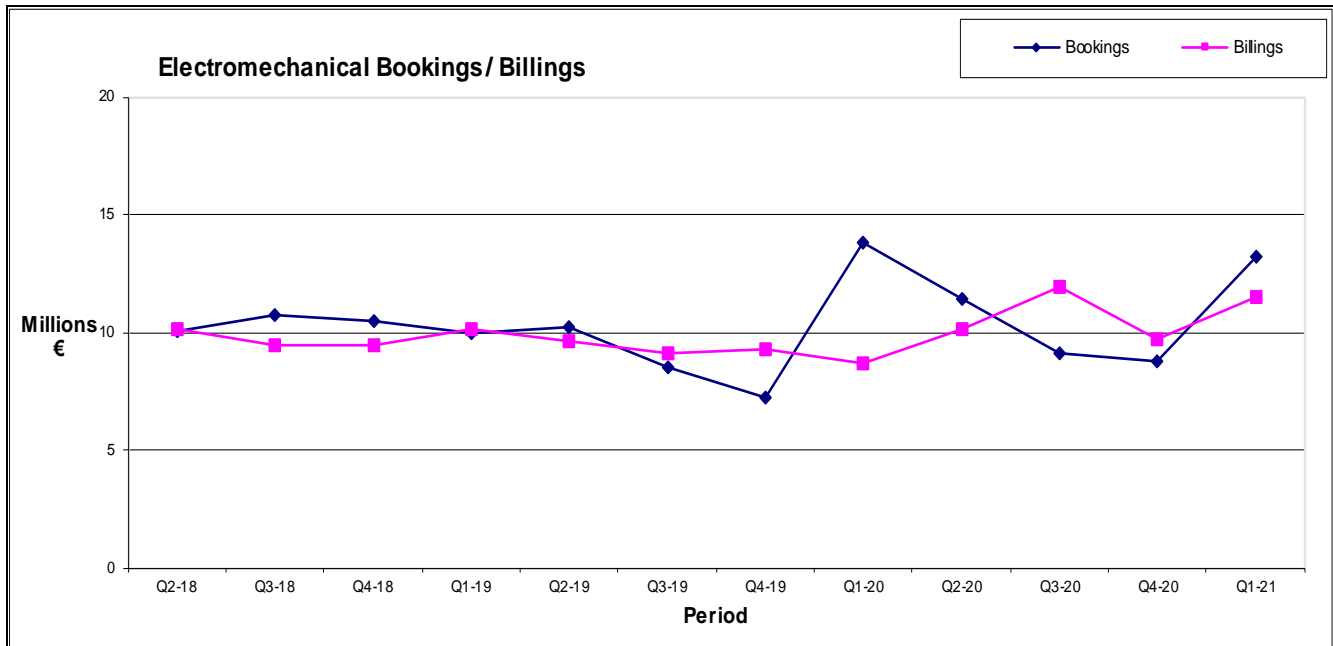


	Q2-18	Q3-18	Q4-18	Q1-19	Q2-19	Q3-19	Q4-19	Q1-20	Q2-20	Q3-20	Q4-20	Q1-21
Bookings	65	72	66	59	50	41	40	70	60	53	77	120
Billings	57	64	62	66	58	51	45	60	65	58	55	69

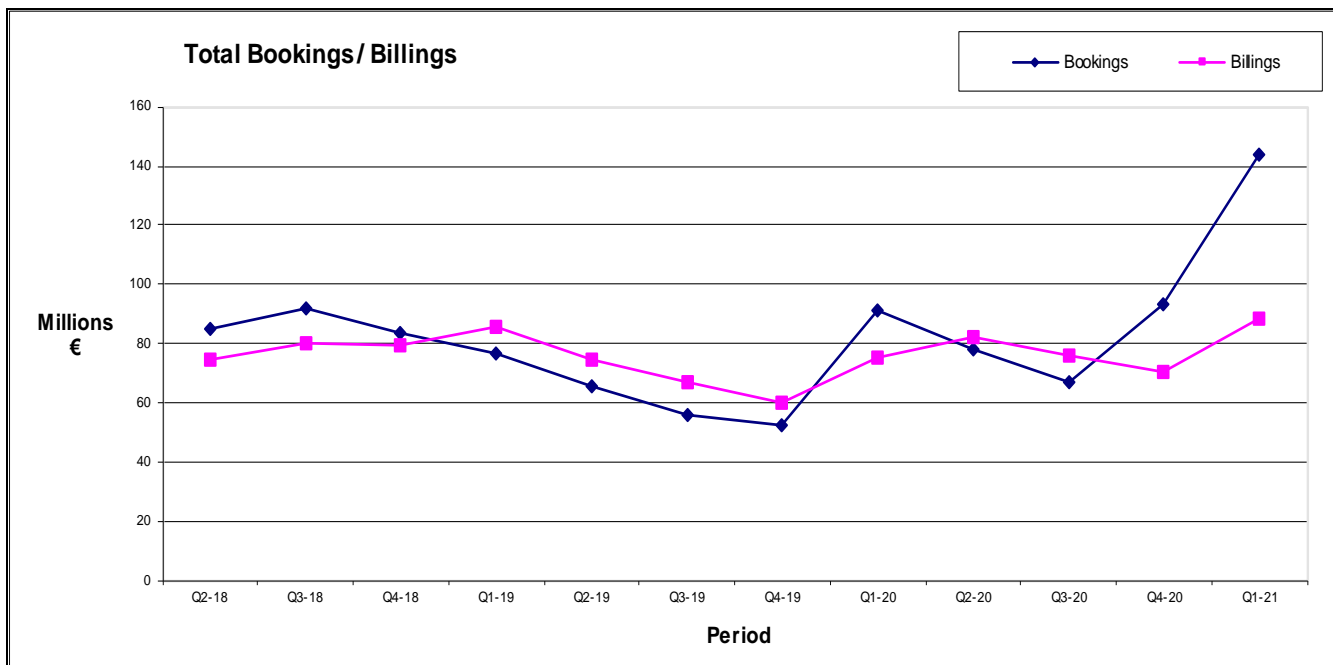


	Q2-18	Q3-18	Q4-18	Q1-19	Q2-19	Q3-19	Q4-19	Q1-20	Q2-20	Q3-20	Q4-20	Q1-21
Bookings	10	9	8	8	6	6	5	7	6	5	7	11
Billings	7	7	8	9	7	7	6	7	7	6	5	8

SWITZERLAND

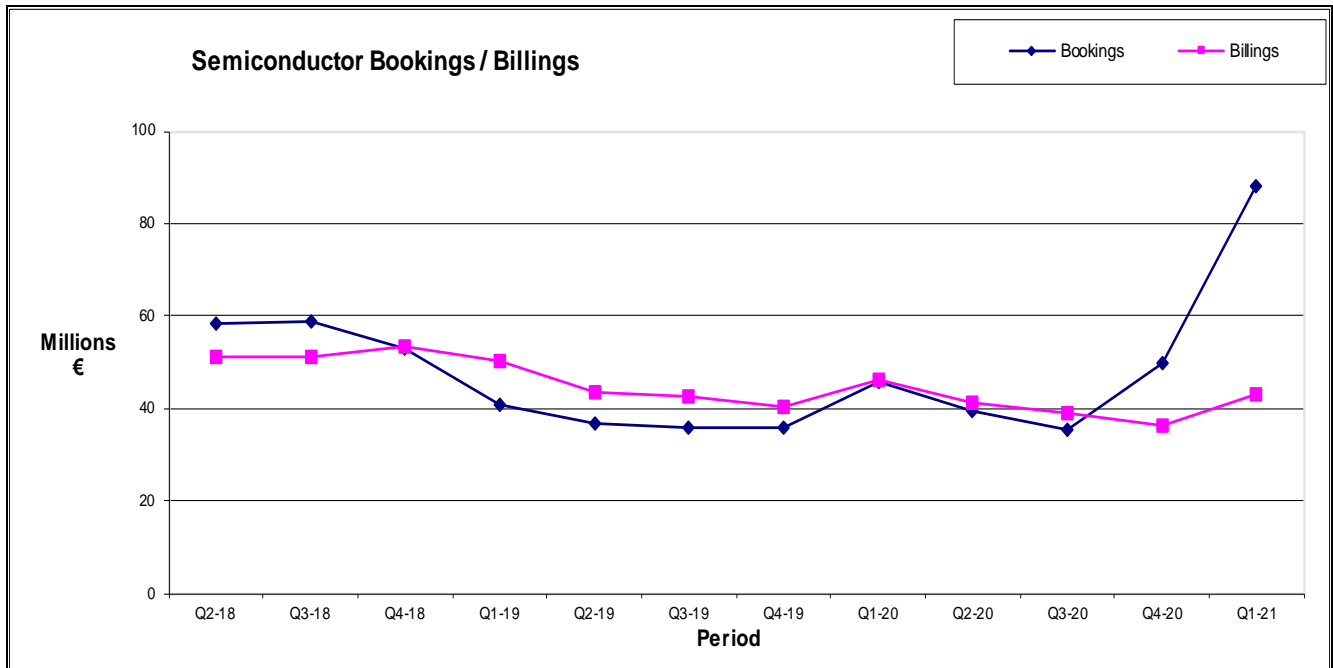


	Q2-18	Q3-18	Q4-18	Q1-19	Q2-19	Q3-19	Q4-19	Q1-20	Q2-20	Q3-20	Q4-20	Q1-21
Bookings	10	11	10	10	10	8	7	14	11	9	9	13
Billings	10	9	9	10	10	9	9	9	10	12	10	12

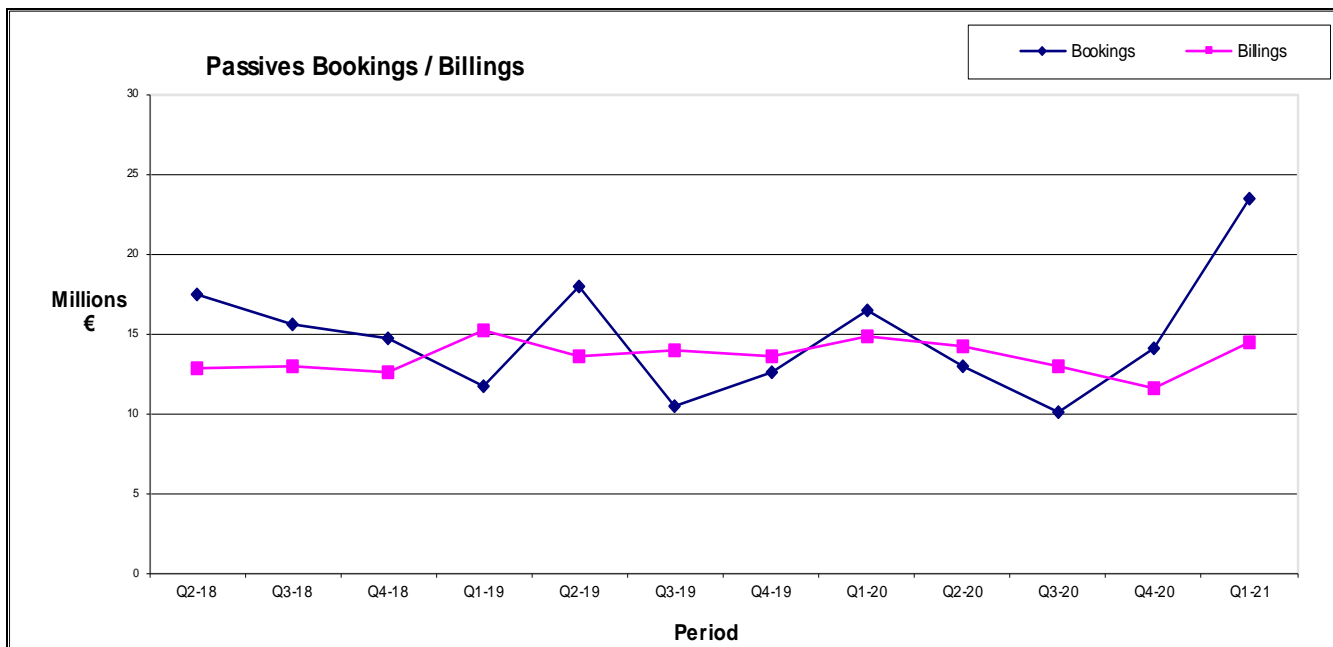


	Q2-18	Q3-18	Q4-18	Q1-19	Q2-19	Q3-19	Q4-19	Q1-20	Q2-20	Q3-20	Q4-20	Q1-21
Bookings	85	92	84	76	66	56	53	91	78	67	93	144
Billings	75	80	80	86	74	67	60	75	82	76	71	88

AUSTRIA

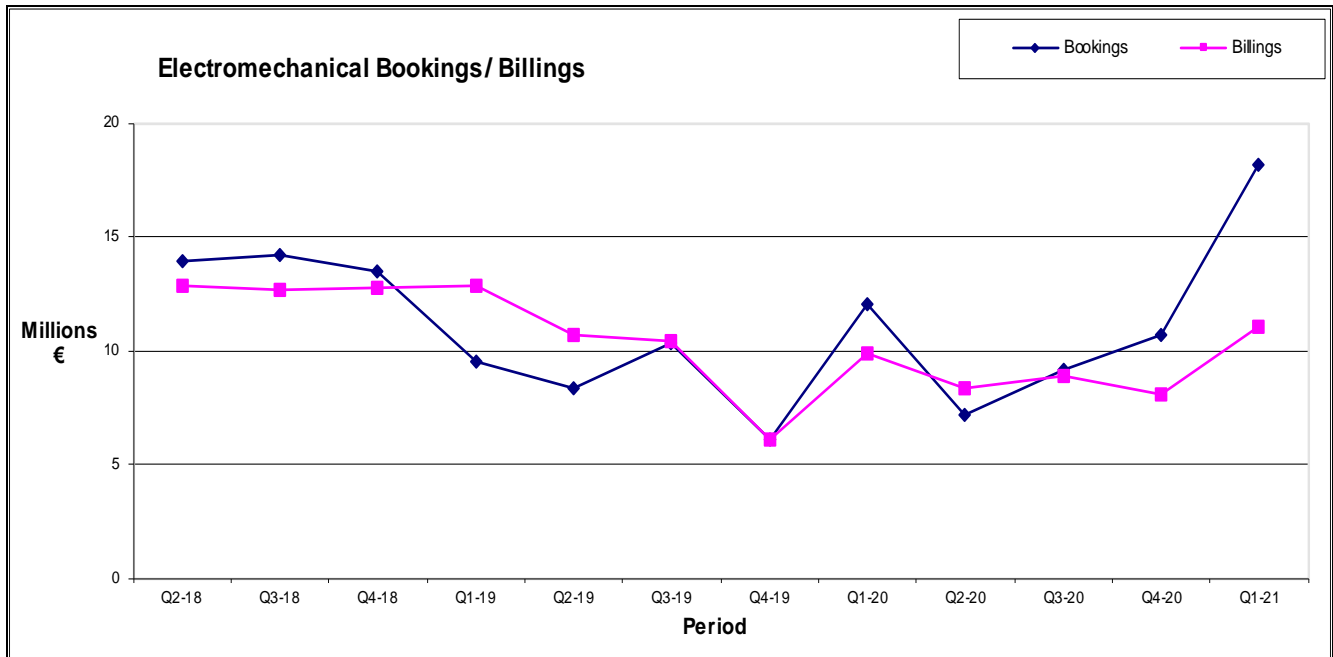


	Q2-18	Q3-18	Q4-18	Q1-19	Q2-19	Q3-19	Q4-19	Q1-20	Q2-20	Q3-20	Q4-20	Q1-21
Bookings	58	59	53	41	36	36	36	46	39	35	50	88
Billings	51	51	53	50	43	43	40	46	41	39	36	43

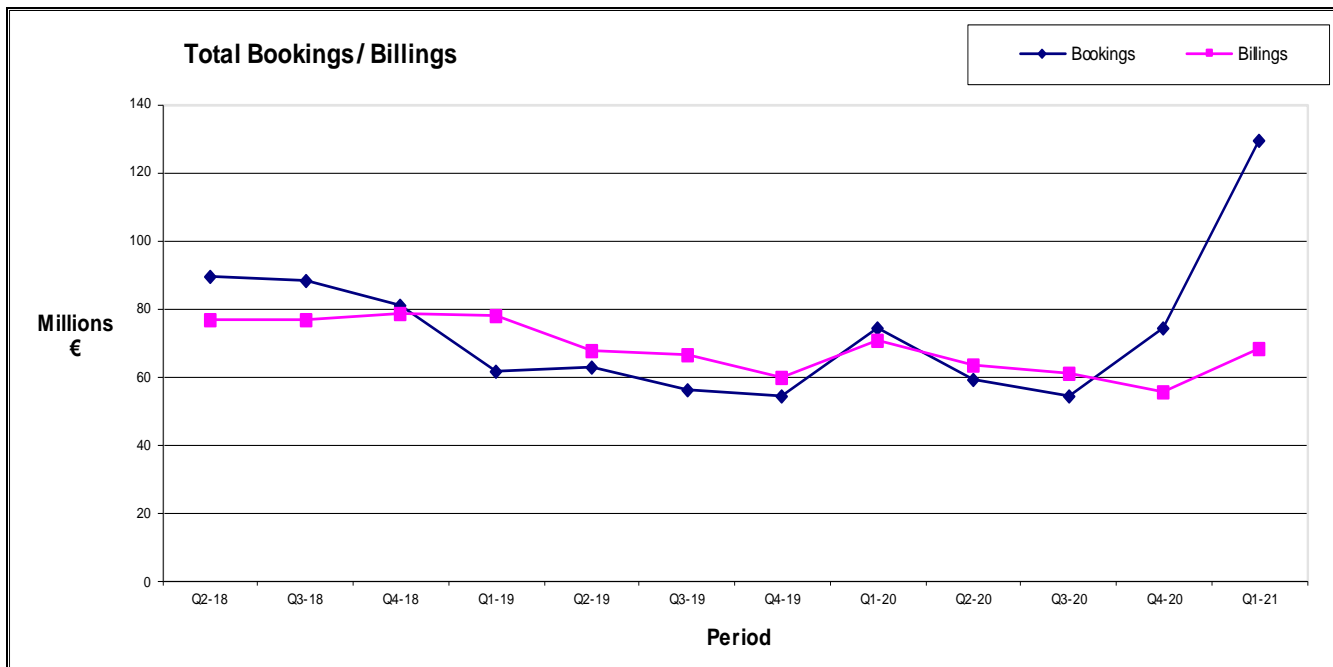


	Q2-18	Q3-18	Q4-18	Q1-19	Q2-19	Q3-19	Q4-19	Q1-20	Q2-20	Q3-20	Q4-20	Q1-21
Bookings	18	16	15	12	18	10	13	16	13	10	14	23
Billings	13	13	13	15	14	14	14	15	14	13	12	15

AUSTRIA

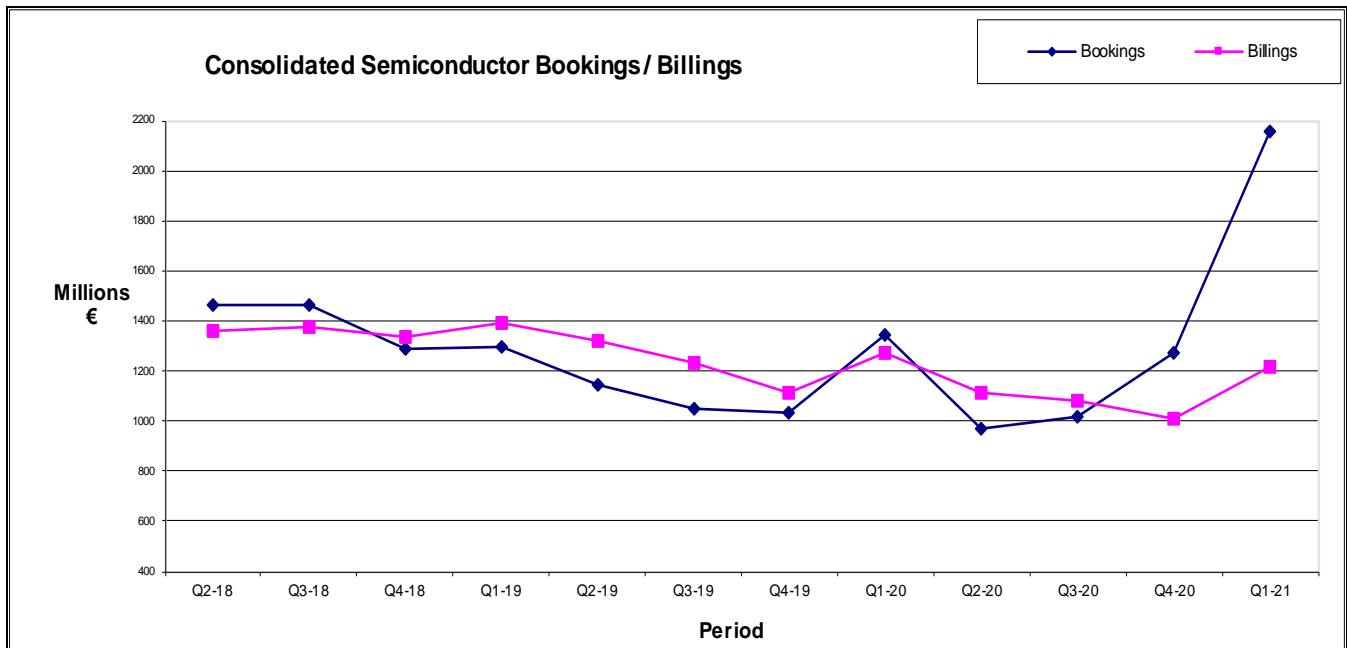


	Q2-18	Q3-18	Q4-18	Q1-19	Q2-19	Q3-19	Q4-19	Q1-20	Q2-20	Q3-20	Q4-20	Q1-21
Bookings	14	14	13	10	8	10	6	12	7	9	11	18
Billings	13	13	13	13	11	10	6	10	8	9	8	11

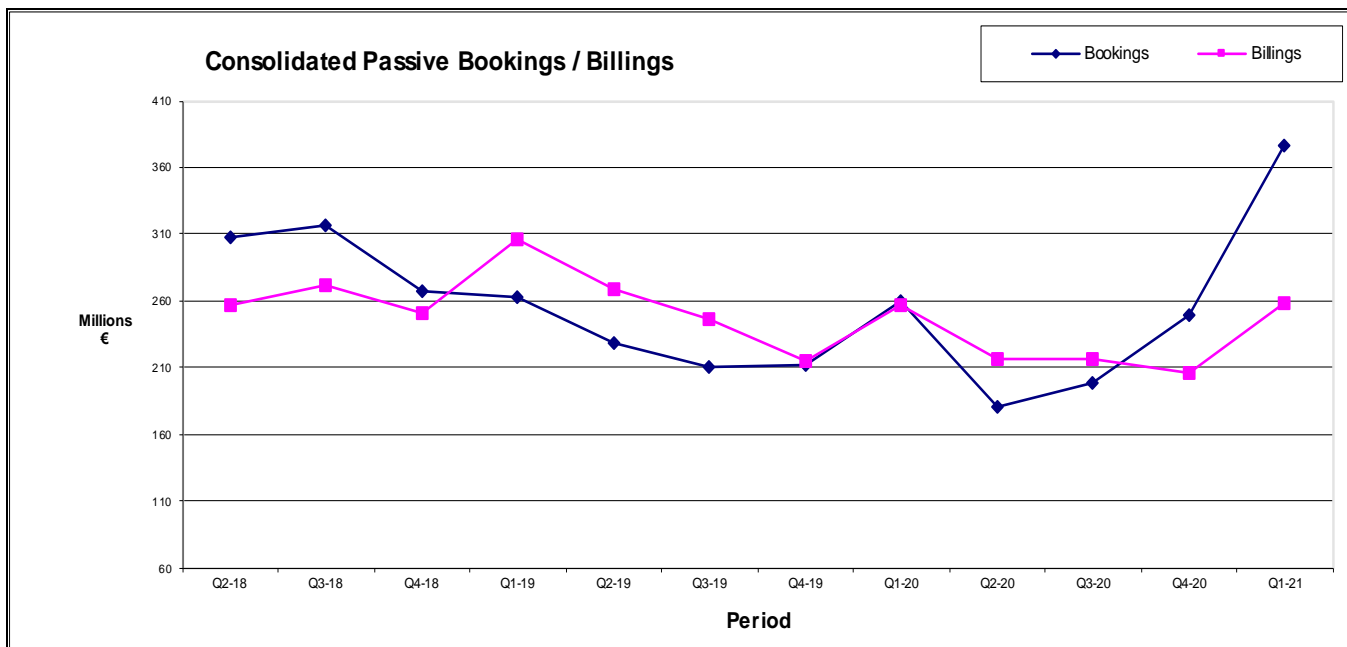


	Q2-18	Q3-18	Q4-18	Q1-19	Q2-19	Q3-19	Q4-19	Q1-20	Q2-20	Q3-20	Q4-20	Q1-21
Bookings	90	88	81	62	63	56	55	74	59	54	75	129
Billings	77	77	78	78	68	67	60	71	64	61	56	69

CONSOLIDATED (FRANCE, UK & EIRE, ITALY, NORDIC, GERMANY, SWITZERLAND and AUSTRIA) €'s

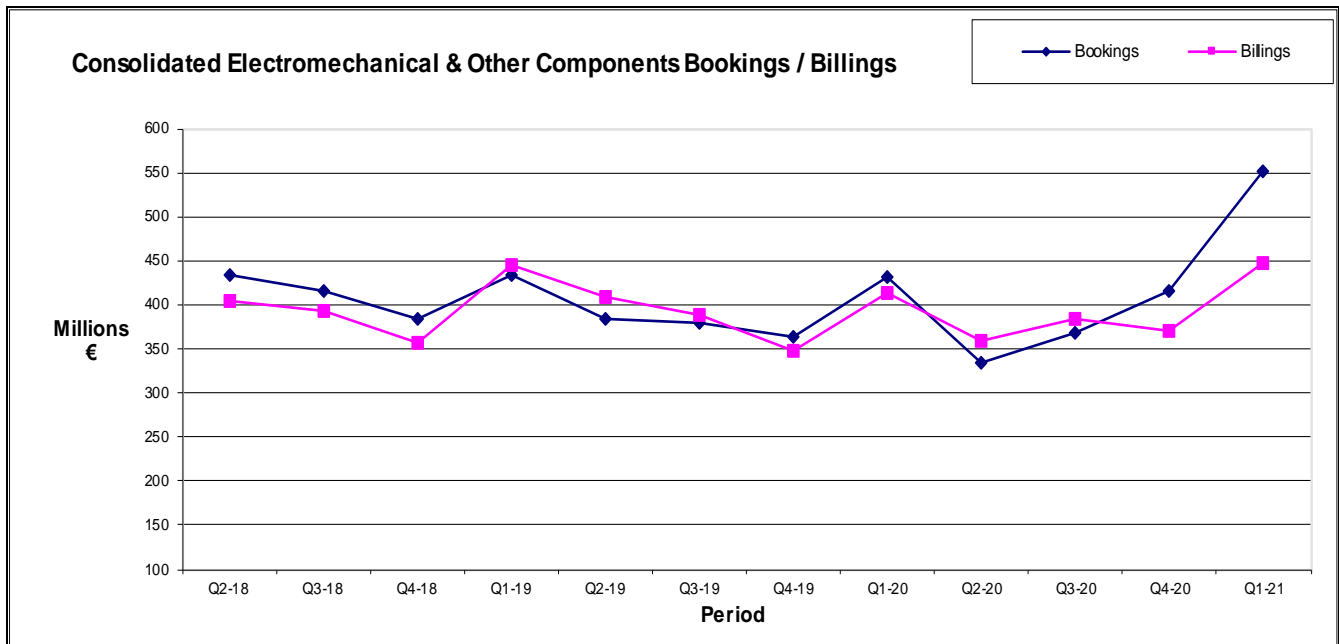


	Q2-18	Q3-18	Q4-18	Q1-19	Q2-19	Q3-19	Q4-19	Q1-20	Q2-20	Q3-20	Q4-20	Q1-21
Bookings	1467	1463	1285	1296	1144	1053	1035	1340	966	1020	1271	2158
Billings	1358	1373	1335	1390	1319	1233	1111	1271	1113	1078	1009	1218

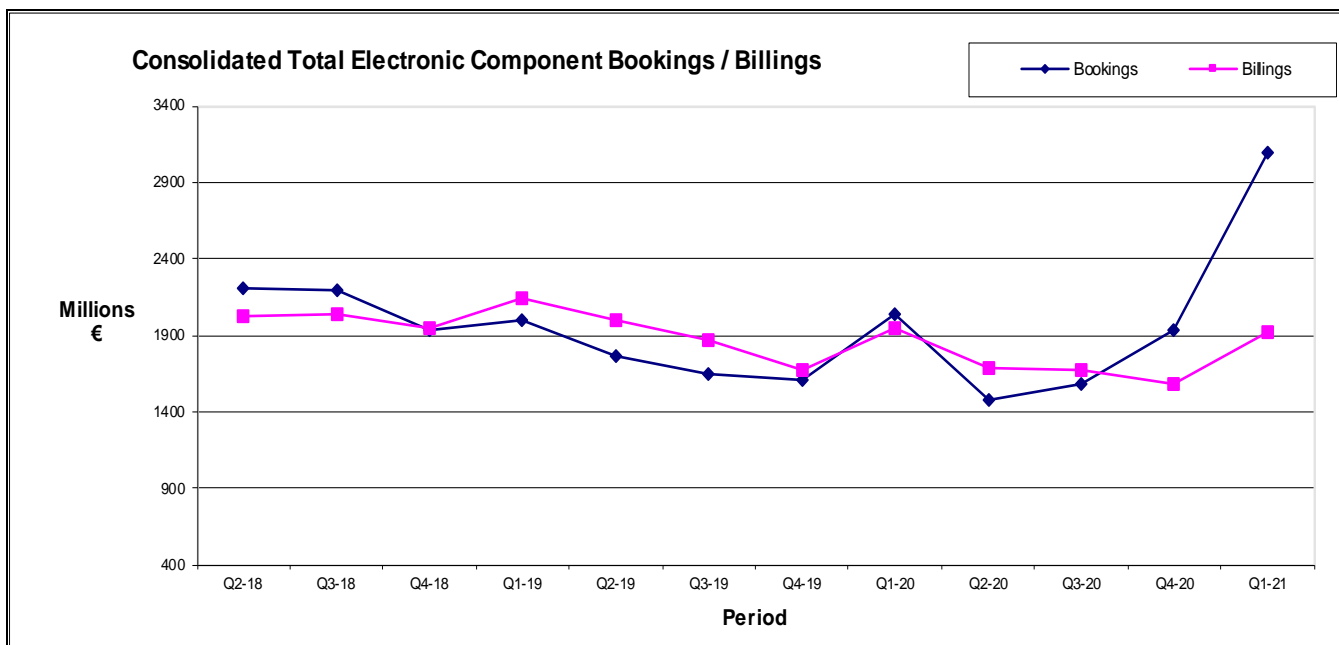


	Q2-18	Q3-18	Q4-18	Q1-19	Q2-19	Q3-19	Q4-19	Q1-20	Q2-20	Q3-20	Q4-20	Q1-21
Bookings	308	317	267	262	228	210	212	260	180	198	249	377
Billings	256	272	251	305	269	246	215	256	217	216	206	258

CONSOLIDATED (FRANCE, UK & EIRE, ITALY, NORDIC, GERMANY, SWITZERLAND and AUSTRIA) €'s

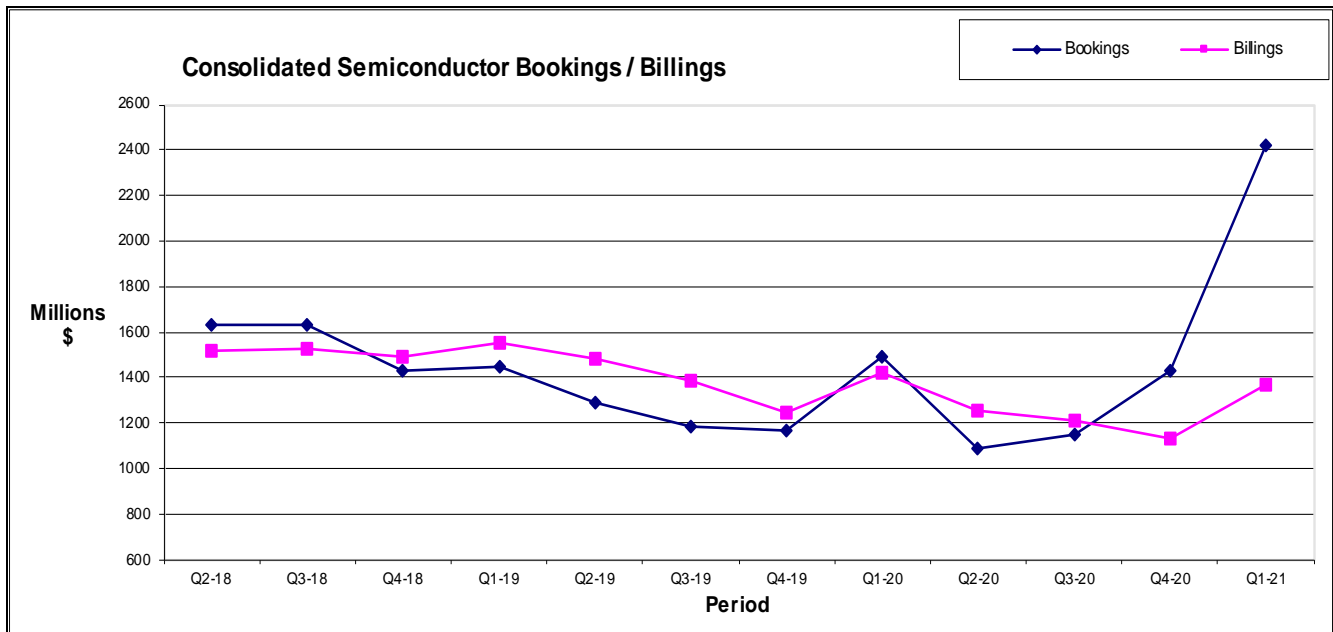


	Q2-18	Q3-18	Q4-18	Q1-19	Q2-19	Q3-19	Q4-19	Q1-20	Q2-20	Q3-20	Q4-20	Q1-21
Bookings	433	416	384	433	385	379	363	430	335	369	415	552
Billings	404	393	358	446	409	390	347	414	360	383	370	446

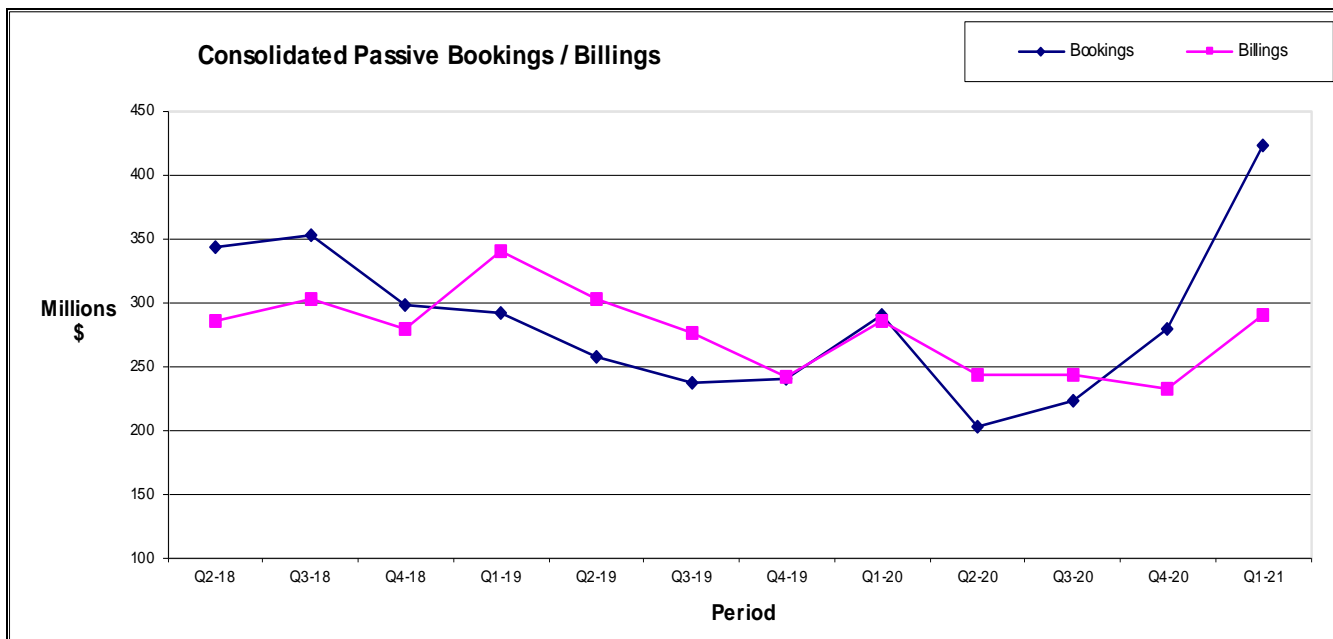


	Q2-18	Q3-18	Q4-18	Q1-19	Q2-19	Q3-19	Q4-19	Q1-20	Q2-20	Q3-20	Q4-20	Q1-21
Bookings	2207	2195	1936	1992	1758	1641	1611	2031	1482	1587	1935	3087
Billings	2018	2037	1944	2142	1997	1868	1673	1941	1690	1676	1585	1922

CONSOLIDATED (FRANCE, UK & EIRE, ITALY, NORDIC, GERMANY, SWITZERLAND and AUSTRIA) \$'s

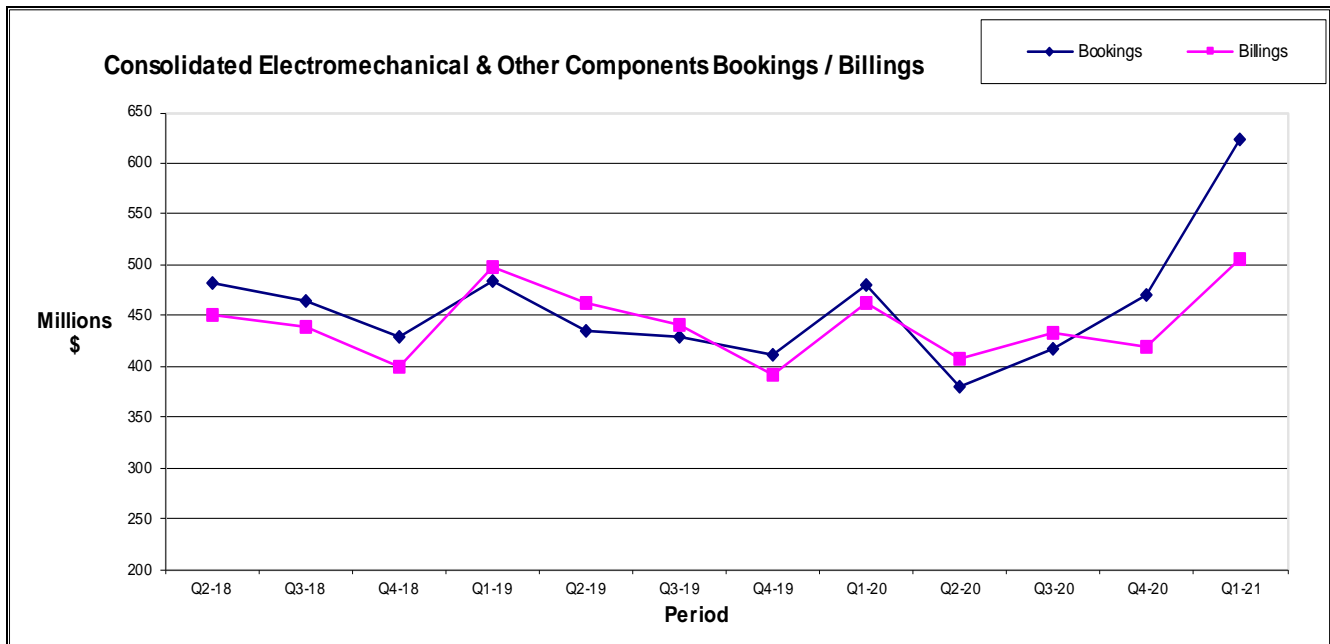


	Q2-18	Q3-18	Q4-18	Q1-19	Q2-19	Q3-19	Q4-19	Q1-20	Q2-20	Q3-20	Q4-20	Q1-21
Bookings	1635	1630	1432	1444	1285	1183	1162	1493	1086	1146	1426	2421
Billings	1513	1529	1488	1549	1480	1384	1248	1416	1250	1210	1133	1366

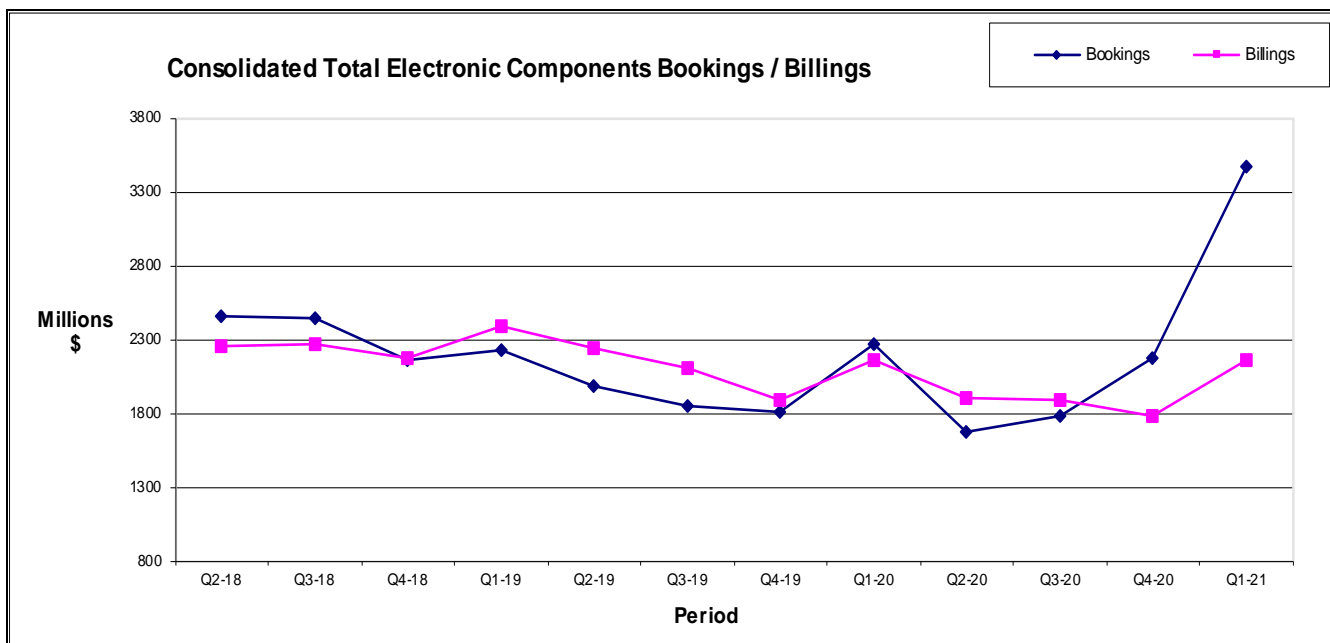


	Q2-18	Q3-18	Q4-18	Q1-19	Q2-19	Q3-19	Q4-19	Q1-20	Q2-20	Q3-20	Q4-20	Q1-21
Bookings	343	353	297	292	256	236	239	290	202	222	280	423
Billings	286	303	280	340	302	276	242	285	243	243	231	290

CONSOLIDATED (FRANCE, UK & EIRE, ITALY, NORDIC, GERMANY, SWITZERLAND and AUSTRIA) \$'s



	Q2-18	Q3-18	Q4-18	Q1-19	Q2-19	Q3-19	Q4-19	Q1-20	Q2-20	Q3-20	Q4-20	Q1-21
Bookings	483	464	429	483	436	428	411	480	379	418	470	623
Billings	451	438	399	497	462	440	393	462	407	434	419	505



	Q2-18	Q3-18	Q4-18	Q1-19	Q2-19	Q3-19	Q4-19	Q1-20	Q2-20	Q3-20	Q4-20	Q1-21
Bookings	2460	2446	2158	2220	1977	1847	1812	2263	1667	1786	2175	3467
Billings	2249	2270	2166	2386	2244	2101	1882	2163	1901	1886	1783	2161