



IDEA

Which is your Confidence Index on the Market?

Online survey - Anonymously
Completion time: 2/3 minute.

Questions 3 and 4 contribute to the creation of the IFO Index, developed by the German Economic Institute.

SURVEY

Which is your Confidence Index on the Market?

SURVEY FEB 2025

41 ANSWERS

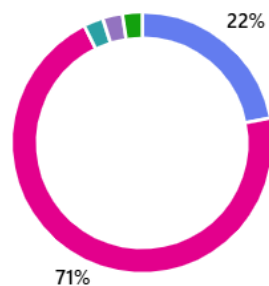


SURVEY MAY 2025

44 ANSWERS

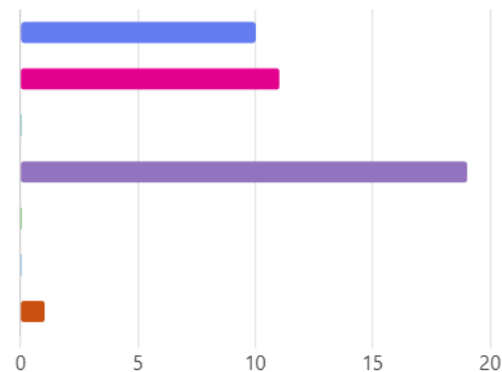
1. Which is your activity? (0 punto)

Components Manufacturer (SEMI, IPE, PCB)	9
Authorised Distributor	29
EMS/ODM	1
End customer	1
Altro	1



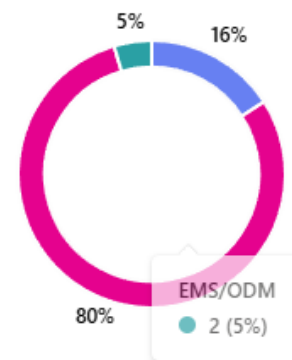
2. In which country are you? (0 punto)

Germany / Austria / Switzerland	10
France	11
Italy	0
United Kingdom	19
Nordic Region	0
Others	0
Altro	1



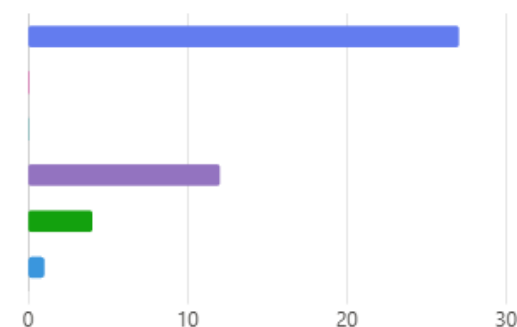
1. Which is your activity? (0 punto)

Components Manufacturer (SEMI, IPE, PCB)	7
Authorised Distributor	35
EMS/ODM	2
End customer	0



2. In which country are you? (0 punto)

Germany / Austria / Switzerland	27
France	0
Italy	0
United Kingdom	12
Nordic Region	4
Others	1



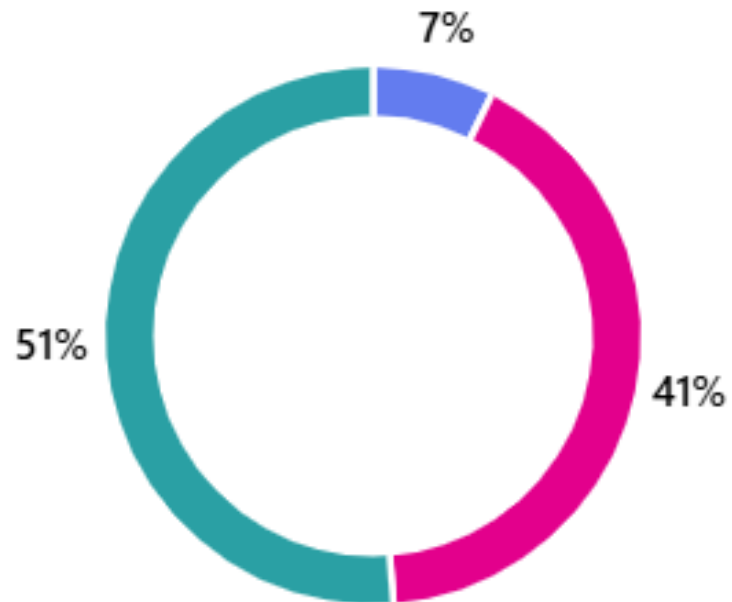
SURVEY FEB 2025



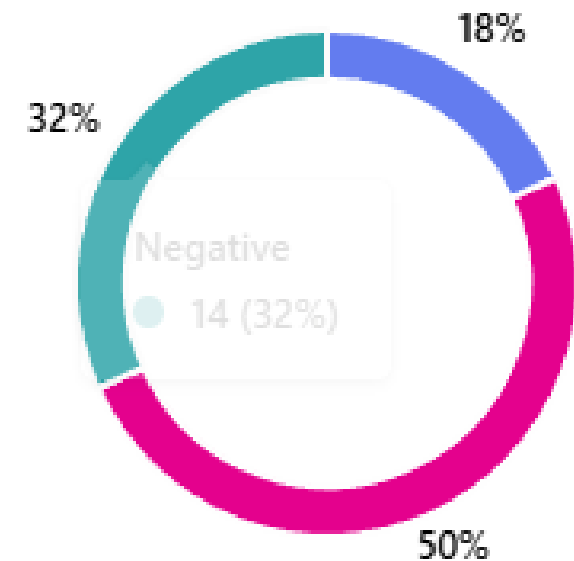
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How do you evaluate the current overall business situation in your company today?

● Positive 3
● Neutral 17
● Negative 21



● Positive 8
● Neutral 22
● Negative 14



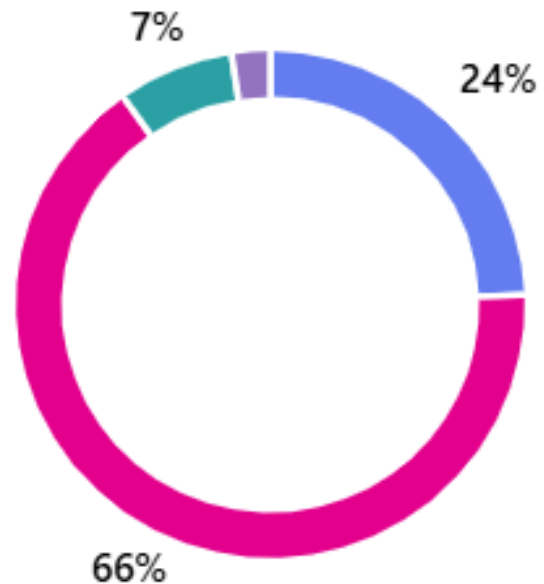
SURVEY FEB 2025



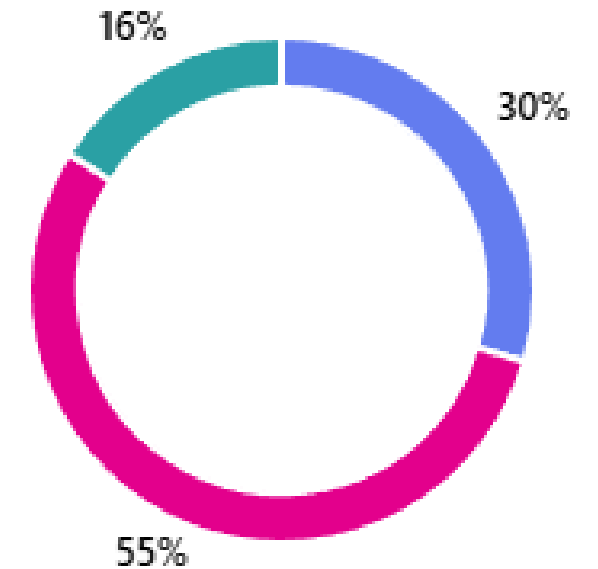
SURVEY MAY 2025

What are your expectations for the electronic components market in the next months?

● Better	10
● Stable	27
● Worse	3
● Altro	1



● Better	13
● Stable	24
● Worse	7



SURVEY FEB 2025



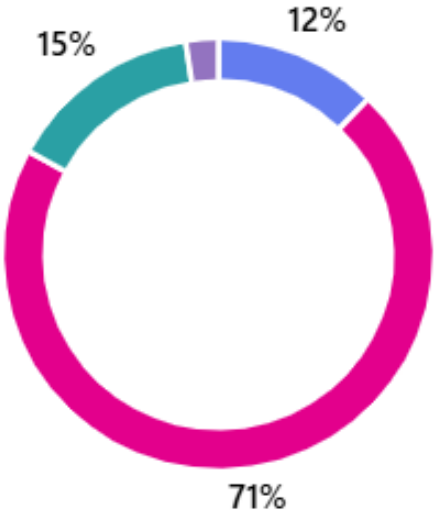
SURVEY MAY 2025

IFO

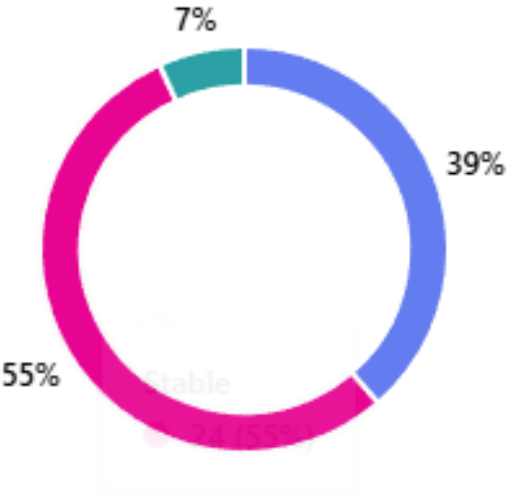


In your opinion, how will the lead time of electronic components evolve in the next months?

- Increase 5
- Stable 29
- Decrease 6
- Altro 1

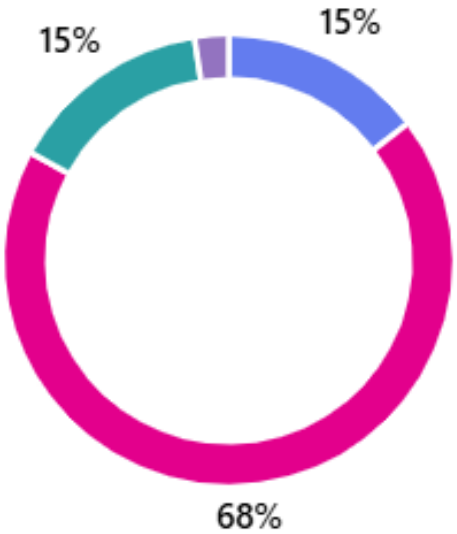


- Increase 17
- Stable 24
- Decrease 3

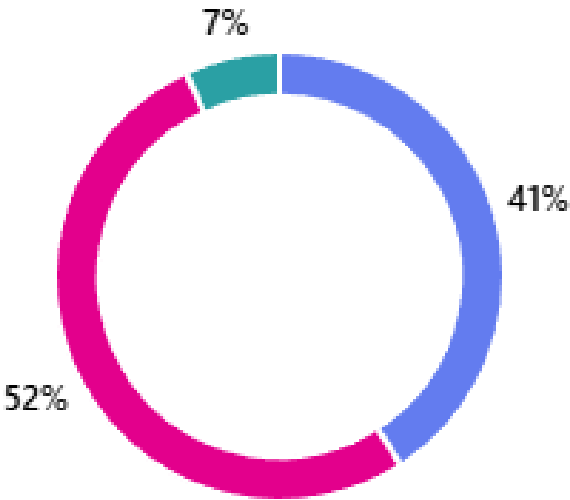


In your opinion, how will the lead time of electronic components evolve in the next months?

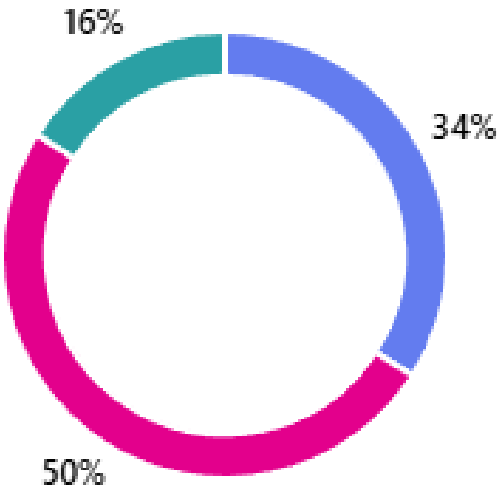
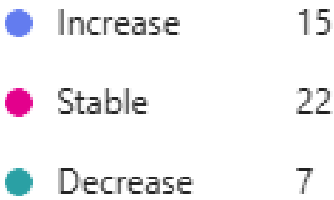
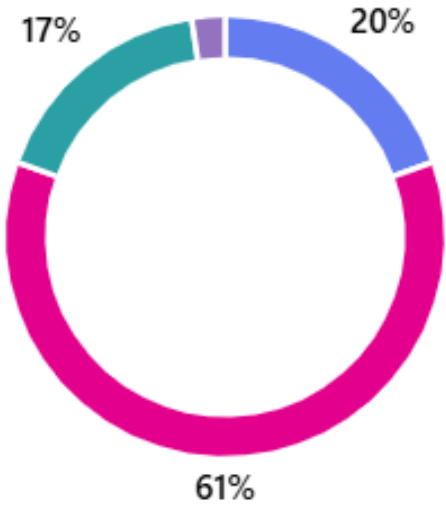
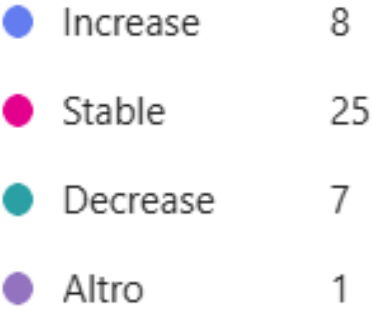
● increasing	6
● remaing stable	28
● decreasing	6
● Altro	1



● increasing	18
● remaing stable	23
● decreasing	3

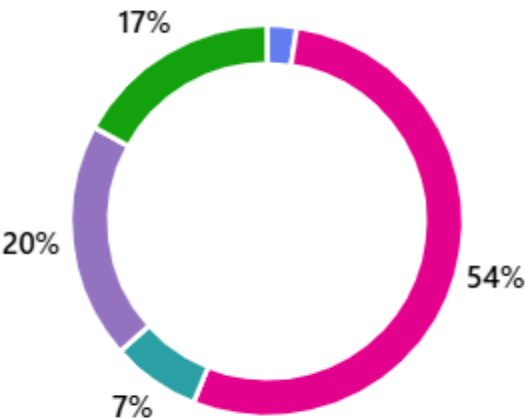


In your opinion, how will the prices of electronic components evolve in the next months?

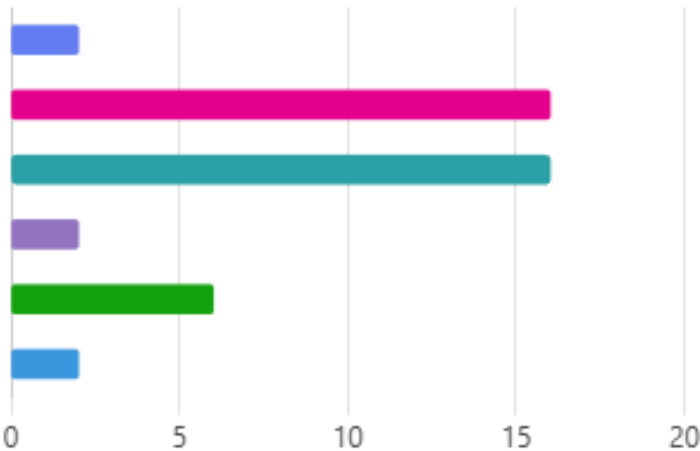


What do you think will be the main factor influencing the market in the next months?

Raw material prices	1
End-market demand	22
International Logistics / Supply Chain	3
Financial conditions of customers	8
Other	7

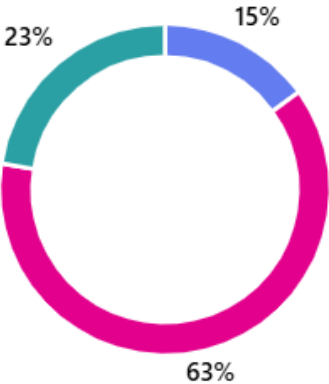


Raw material prices	2
Trade tariffs	16
End-market demand	16
International Logistics / Supply Chain	2
Financial conditions of customers	6
Other	2



Is your in-house inventory

- increasing 6
- stable 25
- decreasing 9

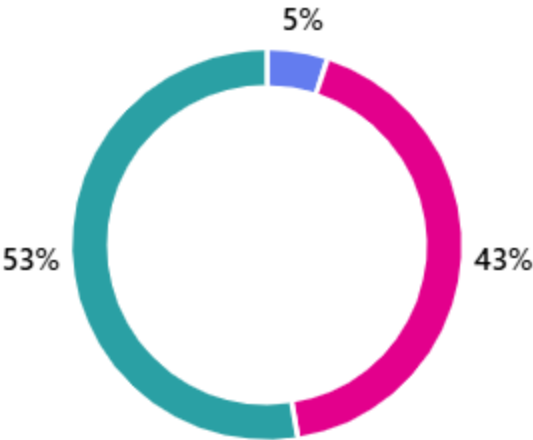


- increasing 5
- stable 35
- decreasing 4

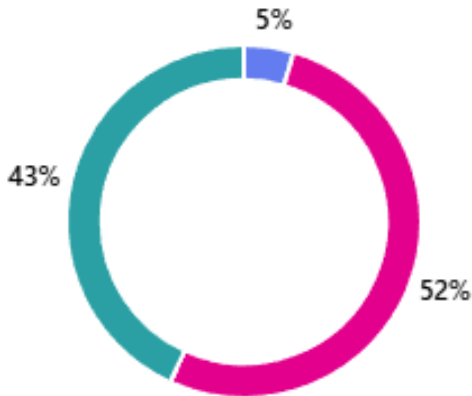


Is your customer inventory

- increasing 2
- stable 17
- decreasing 21

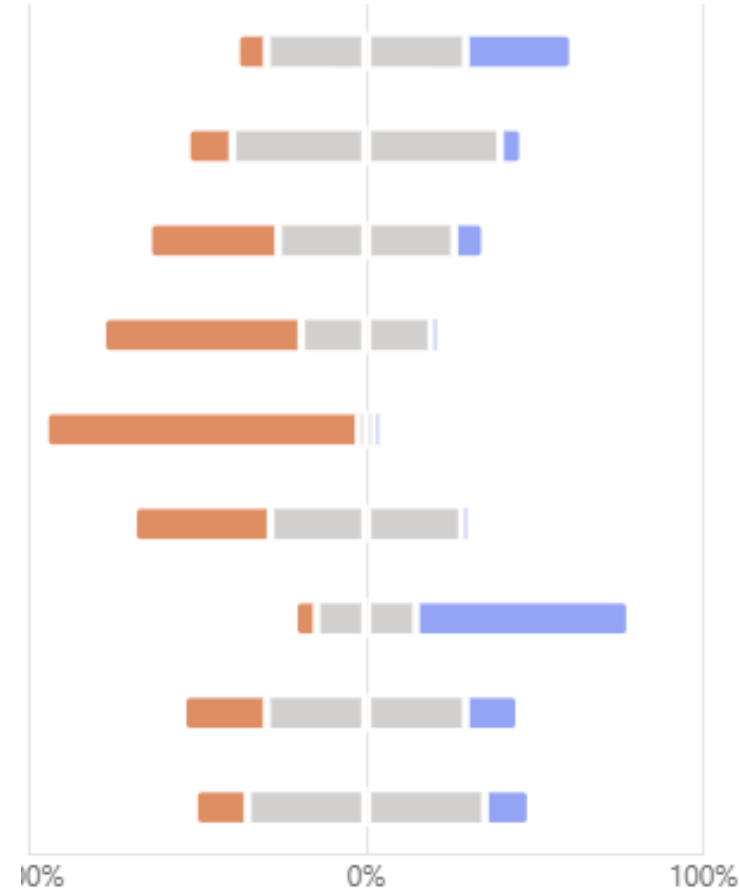
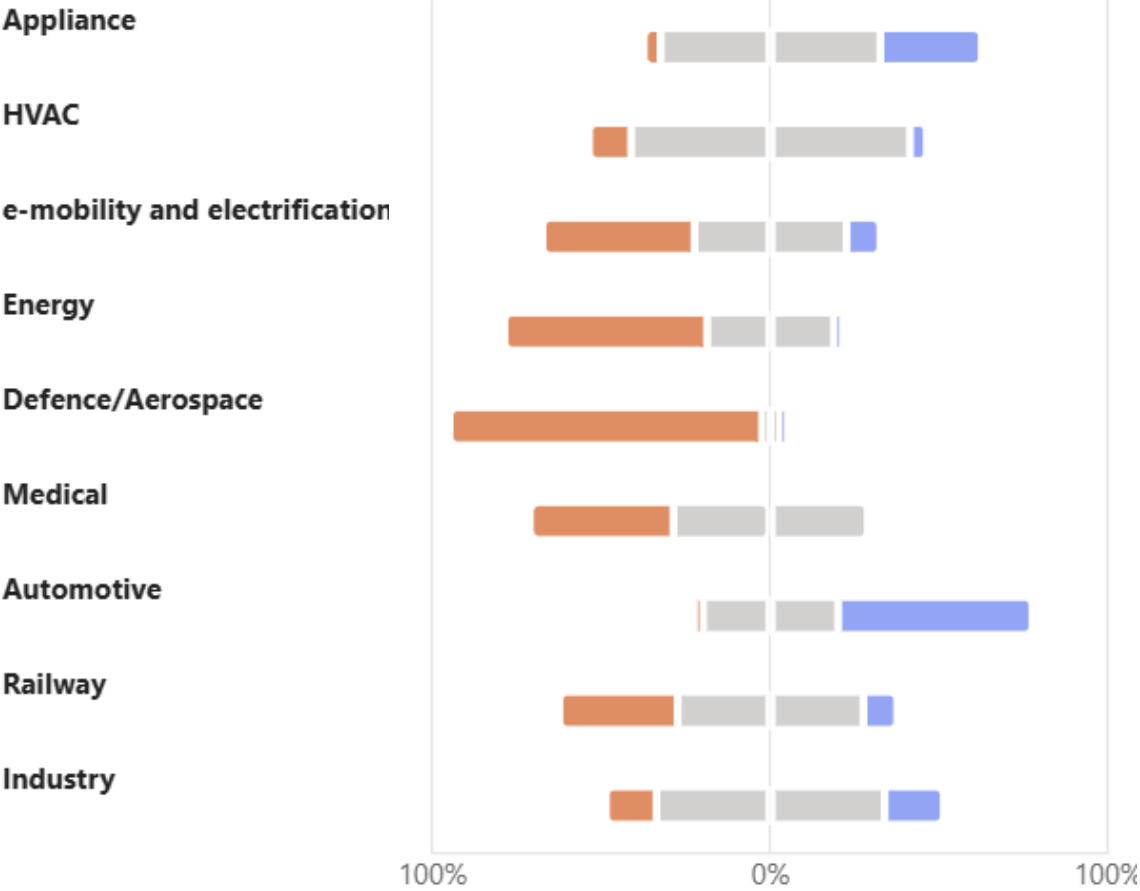


- increasing 2
- stable 23
- decreasing 19



Which industries (if any) do you think will be in growth or recession in the next months?

Increasing Stable Decreasing



7. How do you see your Design-in activities? (0 punto)

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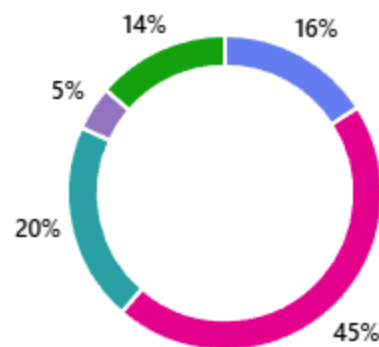
NEW QUESTIONS

Increasing	23
Stable	21
Decreasing	0



9. How is the estimation regarding the impact of trade tariffs on your business? (0 punto)

Big Impact	7
Medium Impact	20
Small Impact	9
No Impact	2
I don't know	6



Is there anything you would like to share with the Association for discussion or to bring to its attention?

FEB
25

unstable situation
prices on the market **business**
Geopolitical situation
end-markets
tariff on any restriction
Chinese-US fight
uncertainty in the market
market
punitive tariffs
needan option
German Distributor
Trump tariffs
tariffs impact
government
supply chain
situation for which decisions
business confidence
new government
Poltical conditions

MAG
25

don't know
forecasts from the IMF
bad mood
poor figures
market participants
tariffs
investment
development of the market
solid predictions
economic situation
situation
market
market size
Global situation
changes
seemingly disintegrating
tariff announcements
big changes
S&P PMI Happy Easter